Approved by Resolution N 51/02-18.03.25.25 of the Executive Board of ARMECONOMBANK OJSC Dated 18 March 2025 Chairman of the Executive Board A. Arakelyan

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# INFORMATION BULLETIN ON COMMERCIAL AND AGRICULTURAL LOANS

### **INSTANT**

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Loan purpose	Loans provided for business expansion and development purposes (capital					
	investments, acquisition of fixed and working capital, repayment of accounts payable)					
Loan type	Commercial					
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on the					
,	redemption of foreign currency loans, the risk of which shall be borne by you)					
Loan amount	AMD 100,000-2,500,000 and equivalent foreign currency					,
Annual interest rate		Tenor	12 months	18 months	24 months	30
						months
		AMD	15%	16%	17%	18%
	Interest	1100	400/	4.407	450/	100/
	ere	USD	13%	14%	15%	16%
	<u>=</u>	EUR	12%	13%	14%	15%
		al interest rate				
		-21.59-22.47%	04.00.070/			
	Forei	gn currency- 18.	04-20.07%			
	12 /0	/ whon providin	g within the frame	work of CAES	ME program	
		al interest rate- 1		WOIK OF GAL C	NIL program	
Loan term	_	) months	112070			
Redemption frequency and	Mont	hly- non-equally	(differential), or	equally (annui	tant) fee in cas	e of loan and
procedure	equal reduction of the limit in case of a credit line					
Security	The guaranty of an individual (including sole proprietor) and/ or legal entity:				l entity:	
	•	For loans up to	AMD 1,500,000	or equivalent	foreign curren	cy a guaranty
	of	of at least one individual, who should submit a document on income source.  • For AMD 1,500,001-2,500,000 or equivalent foreign currency loans at least				
	a guaranty of 2 individuals is required, and at least one of them should submi					
Marrat financia	a document on income source.					
Way of financing	Loan or credit line					
Grant way			ashless Visa Busi			
			oncash (the amou	unt is transferre	ed to the currer	nt account
Commission fee		an be withdrawr	ı) e loan amount, 0%	/ commission t	too within the fr	ramowark of
Commission lee		AF SME progra	·	6 COITITIISSIOIT I	ee williin lile ii	arriework or
Withdrawal fee			ent of the loan am	ount the withdr	awal fee is cha	raed per the
		available at the				
The loan arrangement is realized	By AF	RMECONOMBA	NK OJSC Head o	office and bran	ches. With the	exception
		•	1 and Araratyan	branches.		
Decision and provision period	-	1 working day				
Borrowers' requirements		Resident corpor	•			
<b>-</b>		Resident sole p				
Penalties			day a penalty in			
			against the amo forth by the agree		terest, other i	ees) not paid
Statement provision			actions- free of ch			
otatomont providen		months - AMD 1		argo		
		2 months - AMD				
		onths and more				
Positive decision grounds	•	Positive credit h	istory (if available	);		
	•	Reliability of su	bmitted documen	ts;		
	•	Positive assess	ment of the analy	sis of the cust	omer's financia	al position;
			or guarantee acce			
Negative decision grounds			business activity			
			of submitting lo			
			nount of AMD 2			
			ured by a real es	state, gold/ go	ld items, mone	etary funds or
		hicles;				
			t of submitting			
			rall loan burden	exceeding AM	15,000,000	or equivalent
	TOI	eign currency;				



#### • During the 2 years preceding the submission of the application, the Applicant has/had a credit obligation classified as a 'non-performing' asset." • During a year preceding the submission of a loan application, the total amount of the overdue days on Applicant's loan liabilities exceeds 20 days; • Non- credibility of the presented documents; Unacceptable guaranty: • Not submitting the required documents within the set terms; The customer's negative loan history; • Other reasons which according to the Bank's assessment may hamper the loan repayment. Documents to be presented by Application form on receiving a loan; legal entities 2. Legal entity participants' decision on attracting a loan; 3. Taxpayer registration number; TIN; Founding documents; 4. Legal entity's State Register certificate with all its annexes; 5. Passports of managers, founders; State Register statement on amendments/the statement is provided after making a positive decision on loan provision/; In case of open joint stock or closed joint-stock companies, a statement given by State Register on amendments, as well as statement on changes of shareholders from Central Depository of Armenia; 8. Copy of financial reports for the last 6 months, approved (sealed or stamped) by applicable tax authority or electronically with the notification of the receipt and registration of the given report in tax authorities \*; Lease agreement or certificate of ownership of the place of business activity / if available: \* The statements shall be marked with "True copy of the original" note. Sign the statement and indicate the month and the date: If the customer is a legal entity, the aforementioned statements shall be signed by the CEO or an assignee of the legal entity with the legal entity's round seal; 10. Other documents, if required 1. Application form on receiving a loan; Documents to be presented by sole entrepreneurs 2. Tax code (copy); TIN; 3. State Register Certificate of private entrepreneurs /PE/ with all annexes/if any/; 4. Passport or ID; 5. Copy of financial reports for the latest 6 months\* (stamped or in electronic form) approved by RA applicable tax authorites with the notification on the receipt and registration of the statement in tax authorities\*; 6. Lease agreement or certificate of ownership of the place of business activity /if available/: \*The statements shall be marked with "True copy of the original" note; signed and the month and the date should be indicated. If the borrower is a legal entity, the aforementioned statements shall be signed by the CEO or assignee of the legal entity with the round seal of the latter;

\*To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/en/business\_cash/">https://www.aeb.am/en/business\_cash/</a>

Attention. No penalties are accrued in case of early repayment of the loan.

Attention. Interests are calculated on the loan balance.

**Attention.** As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons **Attention.** Security. The individual providing a guarantee within the given loan type must bear a joint responsibility towards the Bank, otherwise if the guaranteeing individual bears subsidiary responsibility, the latter must bear joint responsibility as a Co-borrower.

**Attention.** When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets forth the individual terms of the loan to be provided to you.

Attention. Based on the various circumstances, additional documents and information may be required.

Attention. The exchange rate fluctuations may have an impact on the loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1USD = 495.59 AMD) and Euro (1 EUR = 586.68 AMD) exchange rates issued by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the exchange rate changes published on the CBA official website.



Loan purpose	Loans provided for business expansion and development purposes.				
Loan type	Commercial				
Loan currency		JR (Exchange rate			
		foreign currency lo			rne by you)
Loan amount	AMD 2,500,001-6,000,000 or equivalent foreign currency				
Annual interest rate	AMD			Curr	ency
	Term	12-23	24-48	12-23	24-48
		months	months	months	months
	Interest	15%	17%	12%	14%
	Effective inter	est rate			
	In case of AMD	loans- 20.43-20.	65%		
	In case of forei	gn currency loans	- 14.71-16.02%		
	Loans within t	the framework of	์ "Women in bเ	ısiness" projec	are provided
	Currency	AMD			
	Tenor	12-36 months			
	Interest*	12-15%	_		
		m interest rate fo	_  or tourism com	nanies is defin	ed 14 %
		est rate 13.47%-		pames is acini	5 <b>4</b> 14 70
	Liteotive inter	C31 141C 10.47 /0	13.3370		
	Under GAF pr	ogram			
		T			
	Currency	AMD			
	Tenor	12-36 months			
	Interest	13.4%			
	Effective inter	est rate 14.25%			
	Loans for Bus	Loans for Business women under GAF SME project are provided			
	Currency	Currency AMD			
	Tenor	12-48 months			
	Interest	13.4%			
	moroot	101470			
	Actual interest rate 14.25%				
Loan tenor	12-48 months				
Redemption frequency and	Monthly equally	y (annuitant), or no	on-equally (diffe	rential)	
procedure		,,	1 3 (	,	
Grant way	Cashless (the	money is transfer	red to the curre	nt account and c	an be
·	withdrawn)	, ioa.ioioi			
Withdrawal fee		ashment of the loa	an amount a wit	hdrawal fee is ch	narged per the
<del></del>	rates acting at				g-
Security		of at least 2 indivi	duals		
Commission fee		) –2% of one-tir		nt. within the	framework of
		business" progi			
		n currency –1% c			
	_	nission fee <b>is ch</b> a			men under the
		e GAF SME Proje		O DUSINGSS WC	anon unuer ule
The loan arrangement is realized		OMBANK OJSC		hranches With	the exception
ioan arrangement is realized		ossia-1 and Arar			o exception
Decision and provision period	Up to 3 working		aryan bianone	<b>-</b> .	
Borrowers' requirements		g days sole entrepreneur	•		
Donoword requirements		•	,		
	Term of activi	corporate entity			
		<b>ry</b> e of trade no less t	than 3 months n	rior	
		e of trade no less to of production an			nthe prior
	v in case	or production an	u service lielu N	U 1622 [[[al] 0 [[]0	ווווס טווטו.



Positive decision grounds	Positive credit history (if available);
1 ositive decision grounds	Reliability of submitted documents;
	<ul> <li>Positive evaluation of the customer's financial position analysis</li> </ul>
	Availability of collateral and / or guarantee acceptable to the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition analysis;
Negative decision grounds	<ul> <li>Insufficient profitability of the presented project, insufficient argumentation</li> </ul>
	of the loan purpose;
	Non-credibility of the presented documents;     Headentable guaranters;
	Unacceptable guarantors;  Not acceptable guarantors;
	<ul> <li>Not presenting the required documents within the defined timeframe;</li> </ul>
	Negative credit history of the customer;
	Other reasons which according to the Bank assessment will hamper the
Danaltica	loan repayment.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amounts (credit, interest, and other payments) is imposed.
Statement provision	Up to 1month transactions- free of charge
otatomont proviolon	1- 3 months -AMD 1,500
	3- 12 months - AMD 2,500
	12 months and more - AMD 5,000
Documents to be presented by	(Copy) of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State Register (the
	latter may not be required if the Bank received the given information
	electronically in defined order);
	2. State Register statement on participants, replacement of the director, and
	amendments to charter or a statement from Unified State Register (the
	information may not be required if the Bank received the given information
	electronically in defined order). In case of joint stock companies, statement
	on shareholders by an account operator in accordance with the rules of
	Central Depository of Armenia OJSC and State Register statement on
	replacement of the director, and amendments to Charter or a statement
	given by Unified State Register (the information may not be required if the
	Bank received the given information electronically in defined order);
	The documents listed in paragraph 2 are not required for corporate entities in
	case where the decision on borrowing may be made by the director in
	accordance with the Charter of corporate entities;
	3. Statement of Charter (reviewed) (the document may not be required if the
	Bank received the given information electronically in defined order);
	4. Authority's decision on borrowing (necessary if the information listed in
	paragraph 2 is required);
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy);
	6. List of fixed assets (if necessary);
	7. Tax code (copy); TIN.; 8. Licenses (copy), if any;
	9. Passport (copy);
	10. Bank account statement (if necessary);
	11. Statement of accounts receivable and payable (with breakdown if
	necessary).
Documents to be presented by	1.(Copy) of State Register certificate, transcript on the executive authority
sole entrepreneurs	is mandatory or a statement given by Unified State Register (the latter
	may not be required if the Bank received the given information
	electronically in defined order);
	2. Tax code (copy); TIN;
	3. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy);
	4. Licenses (copy), if any;
	5. Passport (copy);
	6. Bank account statement (if necessary);
	7. Statement of accounts receivable and payable (with breakdown if
	necessary);
	8. Other documents if necessary.

\*To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/en/business\_cash/">https://www.aeb.am/en/business\_cash/</a> Attention. No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.



**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention. As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons.

**Attention.** Security. The person providing a guarantee within the given loan type must bear a joint responsibility towards the Bank, otherwise if the guaranteeing individual bears subsidiary responsibility, the latter must bear joint responsibility as a Co-borrower.

Attention. Interest is calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans).

Attention. The exchange rate fluctuations may have an impact on the loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1 USD = 495.59 AMD) and Euro (1 EUR = AMD 586,68) exchange rates issued by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the increase of exchange rate changes published on the CBA official website.



Loan purpose		a for business e	expansion and d	evelopment purp	oses.		
Loan type	Commercial						
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on the redemption of foreign currency loans the risk of which shall be borne by you)						
Loan amount	AMD 5,000,001-8,000,000 or equivalent currency						
Annual interest rate	AMD Currency						
	Term	12-23	24-60	12-23	24-60		
		months	months	months	months		
	Interest	15%	16%	12%	13%		
	l como vvitleiro						
		Loans within the framework of "Women in business" project  Currency AMD					
		Term 12-48 months					
	Interest*	12-15%	<u> </u>				
	* The maximu	* The maximum interest rate for the companies engaged in tourism is set					
	Under GAF p	roject					
	Currency	AMD					
	Term	12-60 month	าร				
	Interest	13.4%					
	Loans are nr	ovided to busin	ace women ur	nder the GAF SM	ME project		
	Currency	AMD	Wonien ai	Idei tile GAI SI	ne project		
	Term	12-60 month	าร				
	Interest	13.4%					
Loan term	12-60 months		l				
Redemption frequency and		ly, Equally (ann	uitant), or non-e	qually (differenti	al),		
procedure	<ul> <li>It is possible to define a loan repayment flexible schedule depending on</li> </ul>						
		culiarities of the					
Security	moreover the	At least the guaranty of 2 persons or collateral of a real estate or chattels, moreover the appraised value of the evaluated estate should make at least 50% of the loan amount.					
Grant way	Cashless ( the money is transferred to the current account and can be withdrawn )						
Commission fee		of the loan amou		- 11	for the first service of		
	of 0.5% of the		nen in busines	s" project – flat	fee in the amount		
			arged for the lo	ans granted to B	Susiness women		
		and the GAF S		ans granted to b	WOIIICOO WOIIICII		
Withdrawal fee				withdrawal fee is	charged per the		
		e at the Bank.					
Guaranty	<ul> <li>The insurance of a real estate is realized on the account of customer by the appraiser licensed by RA legislation and coope with the Bank according to the tariff defined by the latter, which vary from 0.15 to 0.2 % based on a pledge type.</li> <li>Car insurance is realized on the account of the customer be insurance company having license by RA CB according to the defined by the latter. The tariffs vary from 2.5-3% of the contra amount.</li> </ul>				on and cooperating		
					ording to the tarif		
	The minimun taken as a ba	n of the pledge sis for the insu	rance.		d loan amount is		
Pledged estate appraisal	according to the ln case of car	ne tariff determir ·- AMD 15,000-	ned by the latter - 20,000	, which varies fro	y RA legislation, om:		
Expenses related to the		estate – AMD			ization, registration		
arrangement of pledge	of the real es	tate in territoria			Cadastre) shall be		
	borne by the b			000			
	_	ed vehicle notar	•		. ( . ) ARAD = 0		
	• RA Po	Diice Fee (barra	ige and pledge	or movable esta	ate) - AMD 5,000		



	flat fee
	Pledged real estate notary fee - AMD 15,000
	<ul> <li>Joint reference (on restrictions against real estate) - AMD 10,000</li> </ul>
	Certificate on the registration of right of pledgeon real estate - AMD
The last arrengement is realized	27,000
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches. With the exception of Nairi MC, Rossia-1 and Araratyan branches.
Decision and provision period	Up to 3 working days
Borrowers' requirements	Resident sole entrepreneur,
	Corporate entity.
	Term of activity
	In case of trade no less than 3 months prior.  In case of production and corries field no less than 6 months.
	<ul> <li>In case of production and service field no less than 6 months preceding.</li> </ul>
Penalties	For each overdue day of the amounts (loan, interest amounts, and other fees)
	not paid within the term set forth by the Agreement a penalty in the amount of
	13% of the outstanding amount is imposed.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months - AMD 1,500 3- 12 months - AMD 2,500
	12 months and more- AMD 5,000
Positive decision grounds	Positive credit history (if available);
_	Reliability of submitted documents;
	<ul> <li>Positive assessment of the client's financial position analysis;</li> </ul>
N. d. I. I. I.	Availability of collateral and / or guaranty acceptable to the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition analysis;
	<ul> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose;</li> </ul>
	Non-credibility of the presented documents;
	Unacceptable guarantors;
	Not presenting the required documents within the predefined
	timeframe;
	Negative credit history of the client;  Other land a second state of the product of the pro
	<ul> <li>Other basic reasons which according to the Bank assessment will hamper the loan repayment.</li> </ul>
Documents to be presented by	(Copy) of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank received the given
	information electronically in defined order);
	2. State Register statement on participants, replacement of the director, and amendments to charter or a statement gived by Unified State
	Register (the information may not be required if the Bank received the
	given information electronically in defined order). In case of joint stock
	companies, statement on shareholders from an account operator in
	accordance with the rules of Central Depository of Armenia OJSC and
	State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register
	(the State Register Certificate may not be required if the Bank received
	the given information electronically in defined order);
	The documents listed in paragraph 2 are not required for corporate entities in
	case where the decision on borrowing may be made by the director in
	accordance with the Charter of corporate entities; 3. Statement of Charter (reviewed) (the document may not be required if
	the Bank received the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary if
	the information listed in paragraph 2 is required);
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy); 6. Statement on current liabilities to State budget (mandatory for loans
	exceeding AMD 10m or other equivalent currency thereof);
	7. List of fixed assets (if necessary);
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any;
	10.Passport (copy);



	<ul> <li>11.Documents supporting the ownership right to the property offered as loan security;</li> <li>12.In case of collateral owned by individual, copy of marriage (divorce, death) certificates;</li> <li>13. Bank account statement (if necessary);</li> <li>14.Statement of accounts receivable and payable (with breakdown if necessary);</li> <li>15.Statement on ban from Real Estate Cadastre Department (after lending decision);</li> <li>16.Other documents if necessary.</li> </ul>
Documents to be presented by sole entrepreneurs	<ol> <li>(Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);</li> <li>Tax code (copy); TIN;</li> <li>Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);</li> <li>Statement on current liabilities to State Budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);</li> <li>Licenses (copy), if any;</li> <li>Passport (copy);</li> <li>Documents supporting the ownership right to the property offered as loan security;</li> <li>In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);</li> <li>Bank account statement (if necessary);</li> <li>Statement of accounts receivable and payable (with breakdown if necessary);</li> <li>Statement on ban from Real Estate Cadastre Department (after lending decision);</li> <li>Other documents if necessary.</li> </ol>

<sup>\*</sup>To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/en/business\_cash/">https://www.aeb.am/en/business\_cash/</a>

**Attention.** No penalties are charged in case of early repayment of loans up to and including 5,000,000 AMD or the equivalent in foreign currency provided to micro-trading organizations and private entrepreneurs

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

**Attention.** Define the minimum amount of "Easy+" loan type AMD 5,000,001 or equivalent foreign currency, moreover the minimum amount of providing the loan may be less than AMD 5,000,001 or equivalent foreign currency, provided that the annual actual interest rate of the loan to be provided will not exceed 24%.

**Attention.** As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons **Attention.** Security. The person providing a guarantee within the given loan type must bear a joint responsibility towards the Bank, otherwise if the guarantor bears subsidiary responsibility, the latter must bear joint responsibility as a Co-borrower.

Attention. Interest is calculated on the loan balance.



#### **ECOEASY**

Loop numace	Deploying the control of an army officiant fine description		
Loan purpose	Replenishment of energy efficient fixed assets		
Loan type	Commercial AMD		
Loan currency			
Loan currency Annual interest rate	AMD 2.500.001 -6.000.000 10.75%		
Annual interest rate	Actual interest rate 11.3%		
Loan term	12-48 months		
Redemption frequency and procedure	Monthly - equally (annuitant), or Non-equally (differential),		
Security	At least guaranty of 2 individuals		
Grant way	Cashless (the money is transferred to the current account and can be		
Grant way	withdrawn)		
Withdrawal fee	In case of encashment of the loan amount a withdrawal fee is charged per the		
	rates available at the Bank.		
Loan arrangement is realized	By ARMECONOMBANK OJSC Head office and branches. With the exception		
	of Nairi MC, Rossia-1 and Araratyan branches.		
Decision and provision period	Up to 3 three working days		
Requirements to borrower	Resident sole entrepreneur.		
	Resident corporate entity		
	Term of the activity		
	✓ In case of trade no less than 3 months prior.		
	✓ In case of production and service field no less than 6 months prior.		
Penalties	For each overdue day of the amounts (loan, interest amounts, and other fees)		
	not paid within the term/s/ set forth by the Agreement a penalty in the amount		
	of 0.13% of the outstanding amount is imposed (daily).		
Statement provision	Up to 1 month transactions- free of charge		
	1- 3 months -AMD 1,500		
	3- 12 months -AMD 2,500		
	12 months and more -AMD 5,000		
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> </ul>		
	<ul> <li>Reliability of the submitted documents;</li> </ul>		
	<ul> <li>Positive assessment of the customer's financial condition analysis;</li> </ul>		
	<ul> <li>Collateral and / or guaranty acceptable by the Bank.</li> </ul>		
Negative decision grounds	<ul> <li>Negative assessment of the customer's financial condition analysis;</li> </ul>		
	<ul> <li>Insufficient profitability of the presented project, insufficient</li> </ul>		
	argumentation of the loan purpose;		
	<ul> <li>Non-credibility of the presented documents;</li> </ul>		
	Unacceptable guarantors;		
	<ul> <li>Not presenting the required documents within the defined timeframe;</li> </ul>		
	Negative credit history of the customer;		
	Other basic reasons which according to the Bank assessment will		
	hamper the loan repayment.		
Documents to be presented by	1. (Copy) of State Register certificate, transcript on the executive		
legal entities	authority is mandatory or a statement given by Unified State Register		
	(the latter may not be required if the Bank received the given		
	information electronically in defined order);		
	2. State Register statement on participants, replacement of the director,		
	and amendments to charter or a statement given by Unified State		
	Register (the information may not be required if the Bank received the		
	given information electronically in defined order). In case of joint stock		
	companies, statement on shareholders from an account operator in		
	accordance with the rules of Central Depository of Armenia OJSC and		
	State Register statement on replacement of the director, and		
	amendments to Charter or a statement given by Unified State Register		
	(the State Register statement may not be required if the Bank		
	received the given information electronically in defined order);		
	The documents listed in paragraph 2 are not required for corporate entities in		
	case where the decision on borrowing may be made by the director in		
	accordance with the Charter of corporate entities;		
	3. Statement of Charter (reviewed) (the document may not be required if		
	the Bank received the given information electronically in defined order)		
	4. Authority's decision on borrowing (necessary if		



	the information listed in a second O is a surjust ().
	the information listed in paragraph 2 is required);
	<ol> <li>Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);</li> </ol>
	<ol><li>List of fixed assets (if necessary);</li></ol>
	7. Tax code (copy); TIN;
	8. Licenses if any (copy);
	9. Passport (copy);
	10. Bank account statement (if necessary);
	<ol> <li>Statement of accounts receivable and payable (with breakdown if necessary);</li> </ol>
	12. Other documents, if necessary.
Documents to be presented by sole entrepreneurs	<ol> <li>Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);</li> <li>Tax code (copy); TIN;</li> </ol>
	<ol> <li>Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);</li> </ol>
	4. Licenses (copy), if any;
	<ol><li>Passport (copy);</li></ol>
	<ol><li>Bank account statement (if necessary);</li></ol>
	<ol><li>Statement of accounts receivable and payable (with breakdown if necessary);</li></ol>
	8. Other documents, if necessary.

<sup>\*</sup>To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/en/business\_cash/">https://www.aeb.am/en/business\_cash/</a>

**Attention.** No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) loans provided to very small commercial organizations or private entrepreneurs.

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include the repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the Principle balance is applied.

**Attention.** As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons. **Attention.** Security. The person providing a guarantee within the framework of the given loan type must bear a joint responsibility towards the Bank, otherwise if the individual guarantor bears subsidiary responsibility, the latter must bear joint responsibility as a Co-borrower.

Attention. Interest is calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans).



### **ECOEASY+**

Loan purpose	Replenishment of energy efficient fixed assets		
Loan type	Commercial		
Loan currency	AMD		
Loan amount	AMD 5,000,001-8,000,000		
Annual interest rate	10.75%		
Loan term	12-60 months		
Redemption frequency and	<ul> <li>Monthly- Equally (annuitant), or non-equally (differential),</li> </ul>		
procedure	It is possible to define a loan repayment flexible schedule depending		
	on the peculiarities of the financed activity.		
Security	At least guaranty of 2 persons and collateral of real estate or chattels, moreover		
	the appraised value of the evaluated estate should make at least 50% of the		
Grant way	loan amount.  Cashless (the money is transferred to the current account and can be		
Grant way	withdrawn)		
Withdrawal fee	In case of encashment of the loan amount a withdrawal fee is charged per the		
Withdrawai iee	rates available at the Bank.		
Guaranty	Real estate security is made by the customer at the assessment		
Guaranty	company licensed by RA legislation and cooperating with the Bank,		
	according to the tariff determined by the latter. The tariffs vary from		
	0.15-0.2% based on collateral type.		
	<ul> <li>Insurance for cars is made by the customer at the insurance company</li> </ul>		
	licensed by RA CB, according to the tariff determined by the latter.		
	The tariffs vary from 2.5-3 % of the loan amount		
	The minimum of the pledged estate assessed value and loan amount are		
	taken as a basis for the insurance.		
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and		
	cooperating with the Bank, at the tariff determined by the latter, which may vary		
	from:  • In case of vehicle – AMD 15,000 -20,000		
	<ul> <li>In case of verticle – AND 15,000 -20,000</li> <li>In case of a real estate – AMD 20,000- 200,000</li> </ul>		
Collateral arrangement expenses	All the expenses regarding the collateral arrangement (notarization, registration		
Conditional distangement expenses	of the real estate in territorial subdivisions of Real Estate Cadastre) shall be		
	borne by the borrower.		
	Pledged vehicle notary fee - AMD 12,000		
	<ul> <li>RA Police Fee (barrage and for pledge of movable estate) - AMD 5,000</li> </ul>		
	flat fee		
	<ul> <li>Pledged real estate notary fee - AMD 15,000</li> </ul>		
	<ul> <li>Joint reference (on restrictions against real estate) - AMD 10,000</li> </ul>		
	Certificate on the registration of right to real estate- AMD 27,000		
Loan arrangement is realized	By ARMECONOMBANK OJSC Head office and branches. With the exception		
Decision and provision period	of Nairi MC, Rossia-1 and Araratyan branches.		
Borrowers' requirements	Up to 3 working days		
Borrowers requirements	<ul><li>Resident sole entrepreneur.</li><li>Resident corporate entity</li></ul>		
	Term of activity		
	✓ In case of trade no less than 3 months prior.		
	✓ In case of production and service field no less than 6 months prior.		
Penalties	For each overdue day of the amounts (loan, interest amounts, other fees) not		
	paid within the term/s/ set forth by the Agreement a penalty in the amount of		
	0.13% of the outstanding amount is imposed (per day).		
Statement provision	Up to 1 month transactions- free of charge		
	1- 3 months- AMD 1,500		
	3- 12 months -AMD 2,500 12 months and more -AMD 5,000		
Positive decision grounds	Positive credit history (if available);		
. John to decision grounds	<ul> <li>Reliability of the submitted documents;</li> </ul>		
	<ul> <li>Positive assessment of the customer's financial condition analysis;</li> </ul>		
	<ul> <li>Collateral and / or guaranty acceptable by the Bank.</li> </ul>		
Negative decision grounds	Negative assessment of the customer's financial condition analysis;		
	<ul> <li>Insufficient profitability of the presented project, insufficient</li> </ul>		
	argumentation of the loan purpose;		



#### Non-credibility of the presented documents; Unacceptable guarantors; Not presenting the required documents within the defined timeframe; Negative credit history of the customer; Other basic reasons which according to the Bank assessment will hamper the loan repayment. Documents to be presented by (Copy) of State Register certificate, transcript on the executive legal entities authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order); 2. State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register (the State Register statement may not be required if the Bank received the given information electronically in defined order); The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities; 3. Statement of Charter (reviewed) (the document may not be required if the Bank received the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required); 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy); 6. Statement of current liabilities to State (mandatory for loans exceeding AMD 10m or other equivalent currency thereof); 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN; 9. Licenses (copy), if any; 10.Passport (copy); 11. Documents supporting the ownership right to the property offered as loan security; 12. In case of collateral owned by individual, (copy) of marriage (divorce, death) certificates; 13. Bank account statement (if necessary); 14. Statement of accounts receivable and payable (with breakdown if necessary): 15. Statement on ban from Real Estate Cadastre Department (after lending decision): 16. Other documents, if necessary. Documents to be presented by 1. (Copy) of State Register certificate, transcript on the executive authority sole entrepreneurs is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order). 2. Tax code (copy); TIN., 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy); 4. Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof); 5. Licenses (copy), if any; 6. Passport (copy); 7. Documents supporting the ownership right to the property offered as loan security; 8. In case of collateral owned by individual, (copy) of marriage (divorce, death) certificates; 9. Bank account statement (if necessary); 10. Statement of accounts receivable and payable (with breakdown if necessary): 11. Statement on ban from Real Estate Cadastre Department (after lending decision): 12. Other documents, if necessary.



\*You can get acquainted with the tariffs existing in the Bank at <a href="https://www.aeb.am/en/business\_cash/">https://www.aeb.am/en/business\_cash/</a>

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include the repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

**Attention.** As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons. **Attention.** Security. The person providing a guarantee within the given loan type must bear a joint responsibility towards the Bank, otherwise if the guarantor bears subsidiary responsibility, the latter must bear joint responsibility as a Co-borrower.

**Attention.** Interest is calculated on the loan balance.



#### **ECOLOAN**

Loan purpose	Replenishment of energy efficient fixed assets
Loan type	Commercial
Loan currency	AMD
Loan amount	AMD 5,000,001-500,000,000
Annual interest rate	10.75%
Loan term	24-60 months
Louis to m	* Loans can be provided with a repayment period of up to 7 years, but in the case
	of lending for a period longer than 5 years, the annual interest rate for each class
	of customer is calculated +0.5%, but no more than 10.75%.
Loan redemption frequency and	<ul> <li>Monthly- equally (annuitant), or non-equally (differential),</li> </ul>
procedure	It is possible to define a loan repayment flexible schedule depending on
	the peculiarities of the financed activity.
Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 80 %
Grant way	Cashless (the money is transferred to the current account and can be
	withdrawn)
	Flat fee or by stages
Withdrawal fee	In case of encashment of the loan amount a withdrawal fee is charged per the
	rates available at the Bank.
Security	<ul> <li>Real estate security is made by the customer at the assessment company licensed by RA CB and cooperating with the Bank at the tariff</li> </ul>
	determined by the latter. The tariffs vary from 0.15-0.2% based on
	collateral type.
	<ul> <li>Insurance for cars is made by the customer at the insurance company</li> </ul>
	licensed by RA CB, at the tariff determined by the latter. The tariffs
	vary from 2.5-3 % of the loan contractual amount
	The minimum of the loan amount and the maximum of the assessed value of
	collateral are taken as a basis for the insurance.
Real estate appraisal	Any assessment organization licensed by RA legislation and cooperating with
	the Bank, according to the tariff determined by the latter. The tariffs may vary
	from:
	<ul> <li>In case of a car - AMD 15,000-20,000</li> </ul>
	<ul> <li>In case of a real estate - AMD 20,000-200,000</li> </ul>
Collateral arrangement expenses	All the expenses related to the collateral arrangement (notarization, registration
	of the real estate in territorial subdivisions of Real Estate Cadastre) are made
	by the borrower
	<ul> <li>pledged vehicle notary fee - AMD 12,000 ,</li> </ul>
	<ul> <li>RA Police Fee (barrage and for pledge of movable estate ) - AMD 5,000</li> </ul>
	flat fee
	<ul> <li>Pledged real estate notary fee - AMD 15,000</li> </ul>
	<ul> <li>Joint reference (on restrictions against real estate) - AMD 10,000</li> </ul>
	<ul> <li>Certificate on the registration of right of pledge over real estate- AMD</li> </ul>
	27,000
Loan arrangement is realized	By ARMECONOMBANK OJSC Head office and branches. With the exception
<b>.</b>	of Nairi MC, Rossia-1 and Araratyan branches.
Decision and provision period	For large loans - up to 25 working days,
	For medium, small and micro loans - up to 20 working days (in case of collateral
	the loan is provided within 2 working days following the receipt of registration
Downsyand requirements	right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Corporate entity  Torm of activity
	Term of activity
	✓ In case of trade no less than 3 months prior.
Penalties	✓ In case of production and service field no less than the preceding 6 months.  For each overdue day a penalty in the amount of 0.13% (daily) of the
ı Gilalli <b>cə</b>	outstanding amounts (credit, interest, and other payments) is imposed.
Statement provision	Up to 1 month transactions- free of charge
Statement provision	1- 3 months -AMD 1,500
	3- 12 months -AMD 2,500
	12 months and more- AMD 5,000
Positive decision grounds	Positive credit history (if available);
. Colling decision grounds	<ul> <li>Reliability of the submitted documents;</li> </ul>
	- Iteliability of the submitted documents,



	Positive evaluation of the customer's financial condition analysis;  College and for guernetty appends by the Book.
Negative decision grounds	<ul> <li>Collateral and / or guaranty acceptable by the Bank.</li> <li>Negative assessment of the customer's financial condition analysis;</li> </ul>
Negative decision grounds	<ul> <li>Insufficient profitability of the presented project, insufficient</li> </ul>
	argumentation of the loan purpose.
	Non-credibility of the presented documents;
	<ul> <li>Insufficient liquidity of loan security;</li> </ul>
	<ul> <li>Not presenting the required documents within the defined timeframe;</li> </ul>
	Negative credit history of the customer;
	Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Documents to be presented by	1. (Copy) of State Register certificate, transcript on the executive authority
legal entities	is mandatory or a statement given by Unified State Register (the
	latter may not be required if the Bank received the given information electronically in defined order).
	<ol> <li>State Register statement on participants, replacement of the director,</li> </ol>
	and amendments to Charter or a statement given by Unified State
	Register (the information may not be required if the Bank received the
	given information electronically in defined order). In case of joint stock
	companies, statement on shareholders from an account operator in
	accordance with the rules of Central Depository of Armenia OJSC and
	State Register statement on replacement of the director, and
	amendments to Charter or a statement given by Unified State Register
	(the State Register statement may not be required if the Bank received the given information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities in
	case where the decision on borrowing may be made by the director in
	accordance with the Charter of corporate entities.
	3. Statement of Charter (reviewed) (the document may not be required if
	the Bank received the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary if
	the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	<ol><li>Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof).</li></ol>
	7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.
	10. Passport (copy);
	11. Documents supporting the ownership right to the property offered as
	loan security;
	12. In case of collateral owned by individual, (copy) of marriage
	(divorce, death) certificates;
	<ul><li>13. Bank account statement (if necessary);</li><li>14. Statement of accounts receivable and payable (with breakdown if</li></ul>
	necessary);
	15. Statement on ban from Real Estate Cadastre Department (after lending
	decision);
	16. Other documents, if necessary.
Documents to be presented by	1. (Copy) of State Register certificate, transcript on the executive authority
sole entrepreneurs	is mandatory or a statement given by Unified State Register (the
	document may not be required if the Bank received the given
	information electronically in defined order);
	<ol> <li>Tax code (copy); TIN;</li> <li>Set of financial reports for the latest accounting period. If necessary,</li> </ol>
	approved (sealed or stamped) by applicable tax authority (copy);
	4. Statement on current liabilities to State budget (mandatory for loans
	exceeding AMDm or other equivalent currency thereof);
	5. Licenses (copy), if any;
	6. Passport (copy);
	7. Documents supporting the ownership right to the property offered as
	loan security;
	8. In case of collateral owned by individual, copy of marriage (divorce, death) certificates:
	death) certificates;
	Bank account statement (if necessary);



10.	Statement of accounts receivable and payable (with breakdown if
	necessary);
11.	Statement on ban from Real Estate Cadastre Department (after lending decision).
12.	Other documents, if necessary.

\*To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/en/business">https://www.aeb.am/en/business</a> cash/

- **1.** If the energy audit has been carried out by the Renewable Energy and Energy Saving Fund of Armenia (R2E2) during the lending process, then the costs of the latter are financed by the Bank.
- **2.** Define the minimum amount of the loan/credit line AMD 5,000,001 or equivalent currency, moreover the minimum amount of granting a loan/credit line may be less than AMD 5,000,001 or equivalent currency, provided that the annual actual interest rate of the will not exceed 24%.
- **3.** In case of limits of the coefficients applied during the financial analysis of the client's activity in the field of commercial lending being violated, the annual interest rate for each class of client is calculated +1%, but not more than the maximum interest rate set for each program.

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

**Attention.** As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons. **Attention.** Security. The person providing a guarantee within the given loan type must bear a joint responsibility towards the Bank, otherwise if the guaranteeing individual bears subsidiary responsibility, the latter must bear joint responsibility as a Co-borrower.

**Attention.** Interest is calculated on the loan balance.



### **COMMERCIAL LOAN**

Loan purpose	Entrepreneurial expansion and development purposes.
Loan type	<ul> <li>Micro loans: up to AMD 6m or equivalent currency,</li> <li>Small loans: from AMD 6m to AMD 33m or equivalent currency,</li> <li>Medium loans: from AMD 33m to AMD 200m or other equivalent currency,</li> <li>Large loans: from AMD 200m and more or other equivalent currency.</li> </ul>
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on the redemption of loans denominated in foreign currency the risk of which shall be borne by you)
Loan amount	Minimum AMD 5,000,001 or equivalent foreign currency Within the framework of EIB program minimum AMD 5,000,000  Within the framework of the program for increasing the competitiveness of SMEs in the countries of the Eastern Partnership (EP SME), a minimum of AMD 2,500,000 and other currency equivalent to maximum of EUR 3,000,000.  The maximum amount of the loan granted is conditioned by:  • Loan purpose  • Customer's creditworthiness  • Loan security proposed by the customer,  • Loan risk assessment,  • Normative field requirements determined by the RA Central Bank and international agreements.  Within the framework of GAF SME and GAF SME project for Business women - maximum AMD 160,000,000
Annual interest rate	In AMD  ✓ 15-19%  ✓ For the loans provided within the framework of GAF SME project – 12-13.4%,  ✓ in the case of granting loans under the Women's SME Program of GAF-12-13.4%  ✓ In case of USD – 10.5-15%  ✓ In case of EUR- 10-15%  Within the framework of EIB program- 11% for AMD loans if the company carries out activities in the fields of agricultural processing and tourism Within the framework of SME lending in EP countries –for AMD 14.5- 15.25%, if the companies are engaged in agriculture, manufacturing, tourism, export promotion, industry.  In case of financed projects within the framework of EP SME program, 10-15% Cashback is available depending on the type of investment. Loans to business women - 11-13% in AMD*,  * The maximum interest rate for companies engaged in tourism is 12%.
Loan tenor	<ul> <li>24-60 months, moreover:</li> <li>Within the framework of EIB project -24-90 months</li> <li>Within the project for business women- 1-60 months,</li> <li>Within the framework of SME lending in EP countries program – 24-60 months</li> <li>The loans can be provided with up to 7 years redemption period, however in case of lending for more than 5 years' tenor, the annual interest rate of each class of customer is calculated + 0.5%, but no more than the maximum interest rate established for each project.</li> </ul>
Commission fee Withdrawal fee	Not defined  In case of encashment of the loan amount a withdrawal fee is charged per the rates available at the Bank.



Loan redemption frequency and procedure	Monthly - equally (annuitant), or non-equally (differential),
	<ul> <li>It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.</li> </ul>
Security	Movable or Real estate
	Other security acceptable by the Bank.
Loan to pledge value ratio Grant way	Maximum 80%
Graffi way	Cashless (the money is transferred to the current account and can be withdrawn)
Security	Real estate security is made by the customer at the
	appraisal company licensed by RA legislation and cooperating by the Bank, according to the tariff
	determined by the latter. The tariffs vary from 0.15-0.2%
	based on collateral type.
	<ul> <li>Insurance for cars is made by the customer at the insurance company licensed by RA CB at the tariff</li> </ul>
	determined by the latter. The tariffs vary from 2.5-3 % of
	the loan amount.
	The maximum of the pledged estate assessed value and the minimum of the loan amount are taken as a basis for the
	insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA
	legislation and cooperating with the Bank at the tariff set by the latter, which may vary from:
	In case of car - AMD 15,000-20,000
O. Water I amount and a second	In case of real estate - AMD 20,000-200,000
Collateral arrangement expenses	All the expenses related to the arrangement of collateral (notarization, registration of the real estate in territorial
	subdivisions of Real Estate Cadastre) shall be borne by the
	borrower
	<ul> <li>the pledged vehicle notary fee - AMD 12,000</li> <li>RA Police Fee (barrage and for pledge of movable estate</li> </ul>
	) - AMD 5,000 flat fee
	pledged real estate notary fee - AMD 15,000
	<ul> <li>joint reference (on restrictions against real estate) - AMD 10,000</li> </ul>
	certificate on the registration of right over real estate-
Loan arrangement is realized	AMD 27,000  By ARMECONOMBANK OJSC Head office and branches. With
Loan arrangement is realized	the exception of Nairi MC, Rossia-1 and Araratyan branches.
Decision and provision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following
	the receipt of registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Corporate entity  Term of activity
	✓ In case of trade no less than 3 months prior.
	✓ In case of production and service field no less than preceding 6 months.
Penalties	For each overdue day a penalty in the amount of 0.13% of the
	outstanding amount is imposed against the amounts (loan,
	interest, other fees) not paid within the term/s/ set forth by the agreement.
Statement provision	Up to 1 month transactions- free of charge
	1- 3 months -AMD 1,500
	3- 12 months - AMD 2,500 12 months and more - AMD 5,000
Positive decision grounds	Positive credit history (if available);
	Reliability of the submitted documents;
	<ul> <li>Positive assessment of the customer's financial condition analysis;</li> </ul>
	<ul> <li>Collateral and / or guarantee acceptable by the Bank.</li> </ul>
Negative decision period	Negative assessment of the customer's financial condition
	analysis;
	<ul> <li>Insufficient profitability of the presented project,</li> </ul>



	insufficient argumentation of the loan purpose;
	Non-credibility of the presented documents;
	<ul> <li>Insufficient liquidity of the loan security;</li> </ul>
	<ul> <li>Not presenting the required documents within the defined timeframe;</li> </ul>
	Pollution or damage to the environment caused by
	customer's activity;
	<ul> <li>Negative loan history of the customer;</li> <li>Other basic reasons which according to the Bank</li> </ul>
	assessment will hamper the loan repayment.
Documents to be presented by legal entities	1. (Copy) of State Register certificate, transcript on the
	executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the
	Bank received the given information electronically in
	defined order); 2. State Register statement on participants, replacement of
	the director, and amendments to Charter or a statement
	given by Unified State Register (the information may not
	be required if the Bank received the given information electronically in defined order). In case of joint stock
	companies, statement on shareholders from an account
	operator in accordance with the rules of Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and
	amendments to Charter or a statement given by Unified
	State Register (the latter may not be required if the Bank received the given information electronically in defined
	order);
	The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be
	made by the director in accordance with the Charter of corporate
	entities;
	3. Statement of Charter (reviewed) (the document may not be required if the Bank received the given information electronically in
	defined order);
	4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is
	required);
	5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable
	tax authority (copy);
	6. Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency
	thereof);
	7. List of fixed assets (if necessary);
	<ol> <li>Tax code (copy); TIN;</li> <li>Licenses (copy), if any;</li> </ol>
	10.Passport (copy);
	11. Documents supporting the ownership right to the property offered as loan security;
	12.In case of collateral owned by individual, copies of
	marriage (divorce, death) certificates;
	13. Bank account statement (if necessary); 14. Statement of accounts receivable and payable (with
	breakdown if necessary);
	15. Statement on ban from Real Estate Cadastre Department (after lending decision);
	16. Other documents, if necessary.
Documents to be presented by sole	Copy of State Register certificate, transcript on the
entrepreneurs	executive authority is mandatory or a statement given by
	Unified State Register (the latter may not be required if the Bank received the given information electronically in
	defined order);
	2. Tax code (copy); TIN;



- Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- Statement on liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);
- 5. Licenses (copy), if any;
- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security;
- 8. In case of collateral owned by individual, copy of of marriage (divorce, death) certificates;
- 9. Bank account statement (if necessary);
- 10. Statement of accounts receivable and payable (with breakdown if necessary);
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision);
- 12. Other documents, if necessary.

\*To get acquainted with the Bank's tariffs, please visit the link: https://www.aeb.am/en/business\_cash/

- 1. In case of violating the limits of coefficients applied during the financial analysis of the clients activity in the field of commercial lending the annual interest rate of each class of customer is set +1%, but no more than the maximum interest rate established for each project.
- 2. Define the maximum amount of loan/credit line AMD 5,000,001 or equivalent foreign currency, moreover the minimum amount of providing a loan/credit line may be less than AMD 5,000,001 or equivalent currency, provided that the annual actual interest rate of the loan/credit line to be provided not exceed 24%.
- 3. In case of limits of the coefficients applied during the financial analysis of the client's activity in the field of commercial lending being violated, the annual interest rate for each class of client is calculated +1%, but not more than the maximum interest rate set for each program. Loans can be provided with up to 7 years of maturity, nevertheless in case of lending for a period more than 5 years the annual interest rate for each calss of client is calculated at 0.5%, but no more than the maximum interest rate set for each program.

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

**Attention.** As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons. **Attention.** Security. The person providing a guarantee within the given loan type must bear a joint responsibility towards the Bank, otherwise if the guarantor bears subsidiary responsibility, the latter must bear joint responsibility as a Co-borrower

**Attention.** The exchange rate fluctuations may have an impact on the loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1 USD = 495.59 AMD) and Euro (1 EUR = 586.68 AMD) exchange rates issued by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the exchange rate changes published on the CBA official website.

Attention. Interest is calculated on the loan balance.



### **COMMERCIAL CREDIT LINE**

Loan purpose	Enrepreneurial expansion and development purposes.
Loan type	Commercial
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on the
	redemption of the loans denominated in foreign currency, the risk of which shall
	be borne by you)
Loan amount	Minimum AMD 5,000,001 or equivalent foreign currency
	The maximum amount of the loan to be provided is conditioned by the
	following:
	Loan purpose;
	<ul> <li>Customer's creditworthiness;</li> </ul>
	<ul> <li>Loan security proposed by the customer;</li> </ul>
	Loan risk assessment;
	<ul> <li>Normative field requirements determined by the RA Central Bank and</li> </ul>
	international agreements.
Annual interest rate	In case of AMD- 16 -19%,
	USD- 10.5-15%,
	EUR- 10-15%
	Loans in AMD for business women - 13-15%*,
	* The maximum interest rate for companies engaged in tourism is set 14%.
Percentage of unused part	1%
Loan tenor	12-36 months, moreover
	Within women in business project - 1-36 months
	The loans can be provided with up to 7 years redemption period,
	however in case of lending for more than 5 years, the annual
	interest rate of each class of customer is calculated + 0.5%,
	but no more than the maximum interest rate defined for each
	project.
Commission fee	Not defined
Loan redemption frequency and	<ul> <li>Monthly - Equally (annuitant), or non-equally (differential),</li> </ul>
procedure	It is possible to define a loan repayment flexible schedule depending
•	on the peculiarities of the financed activity.
	,
Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 80%
Grant way	Cashless
Guaranty	• Real estate security is made by the customer at the insurance company
	licensed by RA CB and cooperating with the Bank at the tariff set by the
	latter. The tariffs vary from 0.15-0.2% based on collateral type
	• Insurance for cars is made by the customer at the insurance company
	licensed by RA CB, at the tariff determined by the latter. The tariffs vary from
	2.5-3 % of the loan amount
	The maximum of the pledged estate assessed value and the minimum of the
	loan amount are taken as a basis for the insurance.
Appraisal of pledged property	Is realized by any assessment organization licensed by RA legislation and
	cooperating with the Bank at the tariff determined by the latter, which may vary
	from:
	<ul> <li>In case of a car - AMD 15,000-20,000</li> </ul>
	<ul> <li>In case of a real estate - AMD 20,000-200,000</li> </ul>
Collateral arrangement expenses	All the expenses related to the arrangement of the collateral (notarization,
<b>5</b>	registration of the real estate in territorial subdivisions of Real Estate Cadastre)
	shall be borne by the borrower
	the pledged vehicle notary fee - AMD 12,000
	RA Police Fee (barrage and pledge of movable estate ) –AMD 5,000
	flat fee
	pledged real estate notary fee - AMD 15,000
	<ul> <li>joint reference (on restrictions against real estate) - AMD 10,000</li> </ul>
	· · · · · · · · · · · · · · · · · · ·
Loan arrangement is realized	certificate on the registration of right to real estate- AMD 27,000  By ARMECONOMBANK O ISC Head office and branches. With the exception.
Loan arrangement is realized	By ARMECONOMBANK OJSC Head office and branches. With the exception of Nairi MC. Possia-1 and Araratvan branches
Decision and provision period	of Nairi MC, Rossia-1 and Araratyan branches.  For large loans up to 25 working days
Decision and provision period	For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the receipt of
	conateral the loan is provided within 2 working days following the receipt of



	registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Resident corporate entity
	Term of activity
	✓ In case of trade no less than 3 months prior.
	✓ In case of production and service field no less than 6 months prior.
Penalties	For each overdue day a penalty in the amount of 0.13% of the outstanding
	amount is imposed against the amounts (loan, interest, other fees) not paid
	within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months - AMD 1,500
	3- 12 months - AMD 2,500
D - 145 11-1 1-	12 months and more - AMD 5,000
Positive decision grounds	Positive credit history (if available);
	Reliability of the submitted documents;
	Positive assessment of the customer's financial condition analysis
	Collateral and / or guarantee acceptable by the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition analysis;
	<ul> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose;</li> </ul>
	<ul> <li>Non-credibility of the presented documents;</li> </ul>
	<ul> <li>Insufficient liquidity of the loan security;</li> </ul>
	<ul> <li>Not presenting the required documents within the predefined timeframe;</li> </ul>
	<ul> <li>Pollution or danger to the environment caused by the cusomer's activity;</li> </ul>
	Negative credit history of the customer;
	<ul> <li>Other basic reasons which according to the Bank assessment will</li> </ul>
	hamper the loan repayment



## Documents to be presented by legal entities

- Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);
- 2. State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an accordance operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order);

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director;

- 3. Statement of Charter (reviewed) (the document may not be required if the Bank received the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required);
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 6. Statement of current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);
- 7. List of fixed assets (if necessary);
- 8. Tax code (copy); TIN;
- 9. Licenses (copy), if any;
- 10.Passport (copy);
- 11. Documents supporting the ownership right to the property offered as loan security;
- 12. In case of collateral owned by individual, copy of marriage (divorce, death of spouse) certificates;
- 13. Bank account statement (if necessary);
- 14. Statement of accounts receivable and payable (with breakdown if necessary);
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision);
- 16. Other documents, if necessary.



## Documents to be presented by sole entrepreneurs

- Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);
- 2. Tax code (copy); TIN;
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent f currency thereof);
- 5. Licenses (copy), if any;
- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security:
- 8. In case of collateral owned by individual, copy of marriage (divorce, death) certificates:
- 9. Bank account statement (if necessary);
- 10. Statement of accounts receivable and payable (with breakdown if necessary);
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision);
- 12. Other documents, if necessary.
- In case of violating the limits of coefficients applied during the financial analysis of the clients activity in the field of commercial lending the annual interest rate of each class of customer is set +1%, but no more than the maximum interest rate established for each project.
- 2. Define the maximum amount of loan/credit line AMD 5,000,001 or equivalent foreign currency, moreover the minimum amount of providing a loan/credit line may be less than AMD 5,000,001 or equivalent currency, provided that the annual actual interest rate of the loan/credit line to be provided not exceed 24%.

Loans can be granted with a repayment term of up to 7 years, but in case of lending with a term longer than 5 years, the annual interest rate for each class of client is calculated +0.5%, but not more than the maximum interest rate set for each program.

**Attention.** In case of preterm closure of the credit line within the validity period of the credit line without the written consent of the Bank, a fine of 5% of the initial limit of the credit line shall be applied.

**Attention.** As an additional loan security means, the Bank may also require the guaranty of one or more persons. **Attention.** Interest is calculated on the loan balance.

**Attention.** To get acquainted with the tariffs of additional services rendered within the framework of loan operations please visit the following link - <a href="https://www.aeb.am/uploads/varkayin\_sakangneri\_havelvac.pdf">https://www.aeb.am/uploads/varkayin\_sakangneri\_havelvac.pdf</a>

**Attention.** There are no penalties for micro-commercial organizations and individual entrepreneurs in case of early repayment of loans up to or including AMD 5,000,000 or equivalent in foreign currency.

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention. As an additional loan security means, the Bank may also require the guaranty of one or more persons.

**Attention.** Security. The individual providing a guarantee within the given loan type must bear a joint responsibility towards the Bank, otherwise if the guarantor will bear a subsidiary responsibility, the latter will bear joint responsibility as aCo-borrower.

Attention. Interests are calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans).

Attention. The exchange rate fluctuations may have an impact on the loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1 USD = 495.59 AMD) and Euro (1 EUR = 586.68 AMD) exchange rates issued by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the exchange rate changes published on the CBA official website.

**Attention.** To get acquainted with the tariffs of additional services rendered within the framework of loan operations please visit the following link - https://www.aeb.am/uploads/varkayin\_sakangneri\_havelvac.pdf



LOANS PROVIDED FOR AGRICULTURAL PURPOSES (WITH ESTATE COLLATERATION) LOANS PROVIDED UNDER "RA PRIVATE SME SUPPORT" PROGRAM (HEREINAFTER-GAF	
	SMSE PROGRAM)
Loan purpose	Program loans rendered for the expansion and development of agricultural
Loan type	Agricultural
Loan currency	AMD
Loan amount	Minimum AMD 1,500,000,
Annual interest rate	Maximum amount of loan amount AMD 160,000,000
Actual interest rate	12.57-14.22% (in case of loans up to AMD 5,000,000)
Loan tenor	12-60 months
Grace period	Maximum 9 months for each year
Commission fee	Not defined
Withdrawal fee	In case of encashment of the loan amount the withdrawal fee is charged per
	the rates available at the Bank.
Loan redemption frequency and	<ul> <li>Monthly equally (annuitant), or non-equally (differential),</li> </ul>
procedure	<ul> <li>It is possible to define a loan repayment flexible schedule depending</li> </ul>
	on the peculiarities of the financed activity.
Security	Chattels or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 70-80%
Grant way	By cash and cashless
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and
	cooperating with the Bank, according to the tariff determined by the latter,
	which may vary from:  • In case of a car - AMD 15,000-20,000
	<ul> <li>In case of a call - AMD 13,000-20,000</li> <li>In case of a real estate - AMD 20,000-200,000</li> </ul>
Collateral formation expenses	All the expenses related to the collateral formation (notarization, registration of
Condition and expenses	the real estate in territorial subdivisions of Real Estate Cadastre) are made by
	the borrower
	<ul> <li>the pledged vehicle notary fee - AMD 12,000</li> </ul>
	<ul> <li>RA Police Fee (barrage and for pledge of movable estate ) - AMD</li> </ul>
	5,000 flat fee
	<ul> <li>pledged real estate notary fee - AMD 15,000</li> </ul>
	<ul> <li>joint reference (on restrictions against real estate) - AMD 10,000</li> </ul>
	<ul> <li>certificate on the registration of right of pledge over real estate- AMD</li> </ul>
	27.000
Loan arrangement is realized	By ARMECONOMBANK OJSC Head office and branches. With the exception
Decision and provision period	of Nairi MC, Rossia-1 and Araratyan branches.
Decision and provision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral
	the loan is provided within 2 working days following the receipt of registration
	right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
•	Resident corporate entity
	Resident individual
Positive decision grounds	Positive credit history (if available);
	Reliability of the submitted documents;
	<ul> <li>Positive assessment of the customer's financial condition analysis;</li> </ul>
	<ul> <li>Collateral and / or guarantee acceptable by the Bank.</li> </ul>
Negative decision grounds	<ul> <li>Negative assessment of the customer's financial condition analysis;</li> </ul>
	<ul> <li>Insufficient profitability of the presented project, insufficient</li> </ul>
	argumentation of the loan purpose;
	<ul> <li>Non-credibility of the presented documents;</li> </ul>
	Insufficient liquidity of the loan security;
	Not presenting the required documents within the defined timeframe;
	Negative credit history of the customer;
	Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Penalties	For each overdue day a penalty in 0.13% (daily) of the outstanding amount
	shall be imposed against the amounts (credit, interest, other payments) not
	paid within the term/s/ set forth by the Agreement
Statement provision	Up to 1 month transactions- free of charge



#### 1- 3 months AMD 1,500 3- 12 months AMD 2,500 12 months and more AMD 5,000 Documents to be presented by 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may legal entities not be required if the Bank received the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an acccount operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order). The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities. 3. Statement of Charter (reviewed) (the document may not be required if the Bank received the given information electronically in defined order) 4. Authority's decision on borrowing and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10.Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadaster Department (after lending decision) 16. Other documents, if necessary. 1. Copy of State Register certificate, transcript on the executive authority Documents to be presented by sole entrepreneurs is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order); 2. Tax Code (copy), TIN; 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy); 4. Statement on current liabilities to State budget (mandatory for loans exceeding AMD10m or other equivalent currency thereof); 5. Licenses (copy), if any; 6. Passport (copy); 7. Documents supporting the ownership right to the property offered as loan security: 8. In case of collateral owned by individual, copy of marriage (divorce, death) certificates: 9. Bank account statement (if necessary); 10. Statement of accounts receivable and payable (with breakdown if necessary); 11. Statement on ban from Real Estate Cadastre Department (after lending decision); 12. Other documents, if necessary. Documents to be presented by 1. Identity documents of the borrowers, pledgers and guarantors (copy); individuals 2. Documents containing the borrower and guarantor public service number (copy); Documents proving the ownership of the assets (copy);



- 4. In case of collateral owned by individual, copy of marriage (divorce, death of spouse) certificates;
- 5. List of fixed assets (if necessary),
- 6. Documents confirming the ownership of the loan collateral (copy) (the latter may not be required if the Bank received the given information electronically in defined order);
- 7. Ownership certificate (copy), in case of real estate collateral (the latter may not be required if the Bank received the given information electronically in defined order);
- 8. After lending decision
- Statement on ban from Real Estate Cadastre Department (original) (the latter may not be required if the Bank received the given information electronically in defined order);
- 9. Other documents if necessary.

**Attention.** As an additional loan security means, the Bank may also require the guaranty of one or more persons.

**Attention.** Interests are calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)



<sup>\*</sup>To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/en/business">https://www.aeb.am/en/business</a> cash/

	AGRICULTURAL PURPOSES (WITH ESTATE COLLATERATION) ISINESS WOMEN UNDER THE GAF SME PROGRAM
Loan purpose	Program loans rendered for the expansion and development of agricultural
Loan type	Agricultural
Loan currency	AMD
Loan amount	Minimum AMD 1,500,000,
	Maximum amount of loan amount AMD 160,000,000
Annual interest rate	12-13.4%
Effective interest rate	12.57-14.22% (in case of loans up to AMD 5,000,000)
Loan tenor	12-60 months
Grace period	Maximum 9 months for each year
Commission fee	Not defined
Withdrawal fee	In case of encashment of the loan amount the withdrawal fee is charged per
	the rates available at the Bank.
Loan redemption frequency and	<ul> <li>Monthly equally (annuitant), or non-equally (differential),</li> </ul>
procedure	It is possible to define a loan repayment flexible schedule depending
	on the peculiarities of the financed activity.
Security	Chattels or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 70-80%
Grant way	By cash and cashless
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and
	cooperating with the Bank, according to the tariff determined by the latter,
	which may vary from:
	• In case of a car - AMD 15,000-20,000
	In case of a real estate - AMD 20,000-200,000
Collateral formation expenses	All the expenses related to the collateral formation (notarization, registration of
	the real estate in territorial subdivisions of Real Estate Cadastre) are made by
	the borrower
	the pledged vehicle notary fee - AMD 12,000
	RA Police Fee (barrage and for pledge of movable estate ) - AMD
	5,000 flat fee
	pledged real estate notary fee - AMD 15,000  AMD 10,000  AMD 10,000
	joint reference (on restrictions against real estate) - AMD 10,000
	certificate on the registration of right of pledge over real estate- AMD
Loan arrangement is realized	27,000  By ARMECONOMBANK OJSC Head office and branches. With the exception
Loan an angement is realized	of Nairi MC, Rossia-1 and Araratyan branches.
Decision and provision period	For large loans up to 25 working days
Decision and provision period	For medium, small and micro loans up to 20 working days (in case of collateral
	the loan is provided within 2 working days following the receipt of registration
	right over the pledge)
Borrowers' requirements	Resident sole entrepreneur
	Resident corporate entity
	Resident individual
Positive decision grounds	Positive credit history (if available);
<b>3</b>	Reliability of the submitted documents;
	Positive assessment of the customer's financial condition analysis;
	Collateral and / or guarantee acceptable by the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition analysis;
3	Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose;
	Non-credibility of the presented documents;
	Insufficient liquidity of the loan security;
	<ul> <li>Not presenting the required documents within the defined timeframe;</li> </ul>
	Negative credit history of the customer;
	Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Penalties	For each overdue day a penalty in 0.13% (daily) of the outstanding amount
	shall be imposed against the amounts (credit, interest, other payments) not
	within the term/s/ set forth by the Agreement
Statement provision	Up to 1month transactions- free of charge
_	1- 3 months - AMD 1,500
	3- 12 months - AMD 2,500
_	12 months and more - AMD 5,000
Documents to be presented by	17. Copy of State Register certificate, transcript on the executive authority



logal antitios	in mondatory or a atetament siven by Unified Otata Desister (the letter
legal entities	is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information
	electronically in defined order);
	18. State Register statement on participants, replacement of the director,
	and amendments to Charter or a statement given by Unified State
	Register (the information may not be required if the Bank received the
	given information electronically in defined order). In case of joint stock
	companies, statement on shareholders from an account operator in
	accordance with the rules of Central Depository of Armenia OJSC and
	State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register
	(the State Register Statement may not be required if the Bank
	received the given information electronically in defined order);
	The documents listed in paragraph 2 are not required for corporate entities in
	case where the decision on borrowing may be made by the director;
	19. Statement of Charter (reviewed) (the document may not be required if
	the Bank received the given information electronically in defined order);
	20. Authority's decision on borrowing, and pledging property (necessary if
	the information listed in paragraph 2 is required);
	21. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
	22. Statement on current liabilities to State budget (mandatory for loans
	exceeding AMD 10m or other equivalent currency thereof);
	23. List of fixed assets (if necessary);
	24. Tax code (copy); TIN;
	25.Licenses (copy), if any;
	26.Passport (copy); 27.Documents supporting the ownership right to the property offered as
	loan security;
	28. In case of collateral owned by individual, copy of marriage (divorce,
	death) certificates;
	29. Bank account statement (if necessary);
	30. Statement of accounts receivable and payable (with breakdown if
	necessary);
	31.Statement on ban from Real Estate Cadaster Department (after lending decision);
	32. Other documents, if necessary.
Documents to be presented by	13. Copy of State Register certificate, transcript on the executive
sole entrepreneurs	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank received the given
	information electronically in defined order).
	<ul><li>14. Tax Code (copy), TIN;</li><li>15. Set of financial reports for the latest accounting period. If necessary,</li></ul>
	approved (sealed or stamped) by applicable tax authority (copy);
	16. Statement on current liabilities to State budget (mandatory for loans
	exceeding AMD10m or other equivalent currency thereof);
	17. Licenses (copy), if any;
	18. Passport (copy);
	<ol> <li>Documents supporting the ownership right to the property offered as loan security;</li> </ol>
	20. In case of collateral owned by individual, copy of marriage (divorce,
	death of spouse) certificates;
	21. Bank account statement (if necessary);
	22. Statement of accounts receivable and payable (with breakdown if
	necessary); 23 Statement on han from Roal Estate Cadactro Department (after
	23. Statement on ban from Real Estate Cadastre Department (after lending decision);
	24. Other documents, if necessary.
Documents to be presented by	10. Identity documents of the borrowers, pledgers and guarantors (copy);
individuals	11. Documents containing the borrower and guarantor public service number
	(copy);
	12. Documents proving the ownership of the assets (copy),
	13. In case of collateral owned by individual, copy of marriage (divorce, death of spouse) certificates,
	LOU SOCIOSELLEUDILATES
	<ul><li>14. List of fixed assets (if necessary);</li><li>15. Documents confirming the ownership of the loan collateral (copy) (the latter</li></ul>



defined order);
16. Ownership certificate, in case of real estate collateral (copy) (the latter may
not be required if the Bank received the given information electronically in
defined order);
17. After lending decision
- Statement on ban from Real Estate Cadastre Department (original) (the latter
may not be required if the Bank received the given information electronically in
defined order);

<sup>\*</sup>To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/en/business\_cash/">https://www.aeb.am/en/business\_cash/</a> Attention. Interests are calculated on the loan balance.

Attention. As an additional loan security means, the Bank may also require the guaranty of one or more persons.

18. Other documents if necessary.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)



# BUSINESS LOAN WITH PLEDGE OF GOLD (UNDER GAF PROGRAMS)

Loans rendered for the expansion and development of entrepreneurial and agricultural activities
Commercial and Agricultural
AMD
Minimum - AMD 50,000 The maximum amount of the loan - AMD 5,000,000
AMD- 12%
12.70 %
12-60 months
<ul> <li>Up to 11 months principal amount redemption grace period, if the loan is provided for maximum 12 months</li> </ul>
<ul> <li>Monthly- equally (annuitant), or non-equally (differential), if the loan is granted with a term longer than 12 months</li> </ul>
Golden items
<ol> <li>Up to 12 months redemption period, maximum 95% of the pledge value or maximum 100%, if         <ul> <li>the loan interests are paid in advance, or</li> <li>monthly- equally (annuitant), or non-equally (differential) repayment method is set</li> </ul> </li> <li>Up to 60 months redemption period, maximum 100% of the pledge value, if equally (annuitant), or non-equally (differential) repayment method is set.</li> </ol>
Cash or Cashless
In case of encashment of the loan amount a withdrawal fee is charged per the rates available at the Bank.
Not defined
By ARMECONOMBANK OJSC Head office and branches. With the exception
of Nairi MC, Rossia-1 and Araratyan branches.
For large loans up to 25 working days for medium, small and micro loans up to 20 working days
<ul> <li>In case of lending under "Support to private SMEs in Armenia" program         <ul> <li>RA resident legal entity/private entrepreneur who complies with the requirements set forth by the Law of the Republic of Armenia on "State support to SMEs" for SMEs</li> </ul> </li> <li>In case of lending under the program of "Support to RA Agricultural sector- RA resident legal entity/private entrepreneur who complies with the requirements set forth by the Law of the Republic of Armenia on "State support to SMEs" for SMEs, as well as a physical entity engaged in agricultural activities in accordance with RA Legislation.</li> <li>At least one production period (depending on the type of activity) immediately preceding the period of applying for the loan has been engaged in agricultural activities or is engaged in business at the moment of applying for the loan, except for start-up agricultural or entrepreneurial businesses in which case the loan can be provided upon the future cash flow analysis and/or income documents</li> </ul>
Positive credit history (if available);
<ul> <li>Availability of other income (rather than income gained from agricultural or entrepreneurial activities) if the Borrower's business is a start-up business</li> <li>Reliability of the submitted documents;</li> <li>Availability of investment program;</li> <li>Positive assessment of the customer's financial condition analysis;</li> <li>Collateral acceptable by the Bank.</li> </ul>



Penalties	<ul> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose;</li> <li>Non-credibility of the presented documents;</li> <li>Insufficient liquidity of the loan security;</li> <li>Not presenting the required documents within the defined timeframe;</li> <li>Negative credit history of the customer;</li> <li>Other basic reasons which according to the Bank assessment will hamper the loan repayment.</li> <li>For each overdue day a penalty in 0.13% (daily) of the outstanding amount shall be imposed against the amounts (credit, interest, other payments) not</li> </ul>
Statement provision	paid within the term/s/ set forth by the Agreement.  Up to 1 month transactions- free of charge
Statement provision	1- 3 months - AMD 1,500
	3- 12 months - AMD 2,500
Decimants to be appeared by	12 months and more - AMD 5,000
Documents to be presented by legal entities	<ol> <li>(Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);</li> <li>State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from a company being an account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);</li> <li>The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities;</li> <li>Statement of Charter (reviewed) (the document may not be required if the Bank received the given information electronically in defined order);</li> <li>Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required);</li> <li>Tax code (copy); TIN;</li> <li>Licenses (copy), if any;</li> <li>Passport (copy);</li> <li>Other documents, if necessary.</li> </ol>
Documents to be presented by sole entrepreneurs	<ol> <li>Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);</li> <li>Tax code (copy); TIN;</li> <li>Licenses (copy), if any;</li> <li>Passport (copy);</li> </ol>
	5. Other documents, if necessary.

Negative assessment of the customer's financial condition analysis;

\*To get acquainted with the Bank's tariffs, please visit the link: https://www.aeb.am/hy/business\_cash/

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention. No penalties are accrued in case of early repayment of the loan.

Attention. As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention. Interest is calculated on the loan balance.

Negative decision grounds

**Attention.**To get acquainted with the tariffs of additional services rendered within the framework of loan operations please visit the following link - https://www.aeb.am/uploads/varkayin\_sakangneri\_havelvac.pdf



## LOANS PROVIDED FOR AGRICULTURAL PURPOSES (WITH ESTATE COLLATERATION)

Loan purpose	Loans rendered for the expansion and development of agricultural activities		
Loan type	Agricultural		
Loan currency	AMD, USD, EUR / exchange rate fluctuations may have an impact on the redemption of loans in foreign currency, the risk of which shall be borne by you/		
Loan amount  Annual interest rate	Minimum AMD 1,500,000 or equivalent USD.  The maximum amount of the loan to be provided is conditioned by the following:  Loan purpose;  Customer's creditworthiness;  Loan security proposed by the customer;  Loan risk assessment;  Normative field requirements determined by the RA Central Bank and international agreements.		
Loan term	Currency AMD USD		
Actual interest rate	Tenor 24-60 months		
	Interest 15.5% 12%		
	Effective 17.83% (in case of interest loans equivalent to up to USD rate up to AMD 5m) 13.81% (in case of loans equivalent to up to USD 5m)		
Loan tenor	24-60 months		
Grace period	Maximum 9 months each year		
Commission fee Grant way	Flat fee 1% of the loan amount, but no more than AMD 100.000  Cashless (the amount is transferred to the current account and can be		
•	withdrawn)		
Withdrawal fee	In case of encashment of the loan amount the withdrawal fee is charged per the rates available at the Bank.		
Loan redemption frequency and procedure	<ul> <li>Monthly- Equally (annuitant), or non-equally (differential),</li> <li>It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.</li> </ul>		
Security	Chattels or real estate, other pledge acceptable by the Bank		
Loan to pledge value ratio Grant way	Maximum - 70-80%  Cashless (the money is transferred to the current account and can be withdrawn)		
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  • In case of a car - AMD 15,000-20,000  • In case of a real estate - AMD 20,000-200,000		
Collateral formation expenses	All the expenses related to the collateral formation (notarization, registration of the real estate in territorial subdivisions of Real Estate Cadastre) are made by the borrower  • The pledged vehicle notary fee - AMD 12,000  • RA Police Fee (barrage and for pledge of movable estate) - AMD 5,000 flat fee  • Pledged real estate notary fee - AMD 15,000  • Joint reference (on restrictions against real estate) - AMD 10,000  • Certificate on the registration of right of pledge to real estate- AMD 27,000		
Loan arrangement is realized	By ARMECONOMBANK OJSC Head office and branches. With the exception of Nairi MC, Rossia-1 and Araratyan branches.		
Decision and provision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)		
Borrowers' requirements	<ul> <li>RA resident sole entrepreneur.</li> <li>RA resident corporate entity</li> <li>RA resident individual</li> </ul>		



Positive decision grounds	Positive credit history (if available);
	Reliability of the submitted documents;  Positive approximant of the systems of financial condition analysis.
	<ul> <li>Positive assessment of the customer's financial condition analysis;</li> <li>Collateral and / or guarantee acceptable by the Bank.</li> </ul>
Negative decision grounds	Negative assessment of the customer's financial condition analysis;
	<ul> <li>Insufficient profitability of the presented project, insufficient</li> </ul>
	argumentation of the loan purpose;
	<ul> <li>Non-credibility of the presented documents;</li> <li>Insufficient liquidity of the loan security;</li> </ul>
	<ul> <li>Insufficient liquidity of the loan security;</li> <li>Not presenting the required documents within the defined timeframe;</li> </ul>
	Negative credit history of the customer;
	Other basic reasons which according to the Bank assessment will
Penalties	hamper the loan repayment.
	For each overdue day a penalty in 0.13% (daily) of the outstanding amount shall be imposed against the amounts (credit, interest, other payments) not
	within the terms set forth by the Agreement.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months AMD 1,500 3- 12 months AMD 2,500
	12 months and more AMD 5.000
Documents to be presented by	1. (Copy) of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank received the given information electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to Charter or a statement given by Unified State
	Register (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock
	companies, a reference (statement on) shareholders in accordance
	with the rules of Central Depository of Armenia OJSC and State
	Register statement on replacement of the director, and amendments
	to Charter or a statement given by Unified State Register (the State Register Statement may not be required if the Bank received the
	given information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities
	in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities.
	3. Statement of Charter (reviewed) (the document may not be required if
	the Bank received the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	6. Statement on current liabilities to State budget (mandatory for loans
	exceeding AMD 10m or other equivalent currency thereof).  7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.
	<ul><li>10. Passport (copy),</li><li>11. Documents supporting the ownership right to the property offered as</li></ul>
	loan security.
	12. In case of collateral owned by individual, copy of marriage (divorce,
	death of spouse) certificates.
	<ul><li>13. Bank account statement (if necessary).</li><li>14. Statement of accounts receivable and payable (with breakdown if</li></ul>
	necessary)
	15. Statement on ban from Real Estate Cadastre Department (after lending
	decision) 16. Other documents, if necessary.
Documents to be presented by	Copy of State Register certificate, transcript on the executive authority is
sole entrepreneurs	mandatory or a statement given by Unified State Register (the latter
	may not be required if the Bank received the given information
	electronically in defined order).  2. Tax Code (copy), TIN;
	3. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).



	4. Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof).
	5. Licenses (copy), if any.
	6. Passport (copy),
	<ol><li>Documents supporting the ownership right to the property offered as loan security.</li></ol>
	<ol> <li>In case of collateral owned by individual, copyof marriage (divorce, death of spouse) certificates;</li> </ol>
	9. Bank account statement (if necessary).
	10. Statement of accounts receivable and payable (with breakdown if necessary)
	11. Statement on ban from Real Estate Cadastre Department (after lending
	decision)
	12. Other documents, if necessary.
Documents to be presented by	Identity documents of the borrowers, pledgers and guarantors (copy),
individuals	2. Documents containing the borrower and guarantor public service number
	(copy),
	3. Documents proving the ownership of the assets (copy),
	4. In case of collateral owned by individual, copy of marriage (divorce, death
	of spouse) certificates,
	5. List of fixed assets (if necessary),
	6.Documents confirming the ownership of the loan collateral (copy) (the
	latters may not be required if the Bank received the given information
	electronically in defined order),
	·
	, ·
	9. Other documents if necessary.
	<ul> <li>7.Ownership certificate, in case of real estate collateral (copy) (the latter may not be required if the Bank received the given information electronically in defined order),</li> <li>8.After lending decision</li> <li>Statement on ban from Real Estate Cadastre Department (original) (the latter may not be required if the Bank received the given information electronically in defined order).</li> </ul>

<sup>\*</sup>To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/hy/business\_cash/">https://www.aeb.am/hy/business\_cash/</a>

**Attention.** As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention. Interest is calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention. Exchange rate fluctions may affect loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1 USD = 495.59 AMD) and Euro (1 EUR = 586.68 AMD) exchange rates published by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the increase of exchange rate changes published on the CBA official website.



# SUPPORT TO AGRICULTURAL SECTOR UNDER AF PROGRAM

Loan type	Agricultural
	Investment loans
Loan purpose	
Currency	AMD
Loan amount	1,500,000-160,000,000
Loan term	24-60 months
Annual nominal	12-13%
interest rate Annual actual	12.57-13.77%
interest rate	A 3-month grace period for repayment of the principal amount was taken as the basis
Interest rate	for calculating the actual annual interest rate.
Commission for	· · · · · · · · · · · · · · · · · · ·
Cross period for the	Not defined  For the redemption of the principal of the loan at least 3 months grace period and within a
Grace period for the	
repayment of the loan principal	year maximum 9 months grace period
·	Monthly- Equally (annuitant), or non-equally (differential),
Redemption frequency and procedure	
and procedure	It is possible to define a loan repayment flexible schedule depending on the peculiarities of
0 "	the financed activity.
Security	Movable or immovable property, other security acceptable by the Bank
Loan to pledge	Maximum - 80%
value ratio	
Grant way	Cash or cashless depending on the requirements of separate programs of loan
	subsidy provided to agricultural sector
Commission fee	Not defined
Withdrawal fee	Not defined
Early repayment	Not defined
Real estate guarantee	Not defined
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating
	with the Bank at the tariff determined by the latter, which may vary from:  • In case of a car -AMD 15,000 -20,000
	In case of a real estate - AMD 20,000-200,000
Collateral arrangement	All the expenses related to the collateral formation (notarization, registration of the real
expenses	estate in territorial subdivisions of the Real Estate Cadastre) is made by the borrower
	pledged vehicle notary fee - AMD 12,000
	RA Police Fee (barrage and for pledge of real estate ) - AMD 5,000 flat fee
	<ul> <li>pledged real estate notary fee - AMD 15,000</li> </ul>
	<ul> <li>Joint reference (on restrictions against real estate) - AMD 10,000</li> </ul>
	Certificate on the registration of right to real estate- AMD 27,000
Loan arrangement is reali	zed By ARMECONOMBANK OJSC Head office and branches. With the exception of Nairi MC, Rossia-1 and Araratyan branches.
Decision and provision pe	
	working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge).
Borrowers' requirements	RA resident sole entrepreneur.
	RA resident corporate entity
	RA resident individual
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding
	amount (credit, interest, and other payments) is imposed.
Statement provision	Regarding up to 1 month transactions- free of charge
	1- 3 months AMD 1,500
	3- 12 months AMD 2,500
	12 months and more AMD 5,000



Positive decision grounds	<ul> <li>Positive credit history (if available);</li> <li>Reliability of the submitted documents;</li> <li>Positive assessment of the customer's financial position analysis</li> <li>Collateral and / or guaranty acceptable by the Bank.</li> </ul>
Negative decision grounds	<ul> <li>Negative assessment of the customer's financial condition analysis;</li> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose;</li> <li>Non-credibility of the presented documents;</li> <li>Insufficient liquidity of the loan security;</li> <li>Not presenting the required documents within the defined timeframe;</li> <li>Negative credit history of the customer;</li> <li>Other basic reasons which according to the Bank assessment will hamper the loan repayment</li> </ul>
Documents to be presented by legal entities	<ol> <li>(Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);</li> <li>State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register (the lattermay not be required if the Bank received the given information electronically in defined order);</li> <li>The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities;</li> <li>Statement of Charter (reviewed) (the document may not be required if the Bank received the given information electronically in defined order);</li> <li>Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required);</li> <li>Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);</li> <li>Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);</li> <li>List of fixed assets (if necessary);</li> <li>Tax code (copy); TIN;</li> <li>Licenses (copy), if any;</li> <li>Passport (copy);</li> <li>Documents supporting the ownership right to the property offered as loan security;</li> <li>Bank account statement (if any);</li> <li>Statement of accounts</li></ol>



## Documents to be presented by sole entrepreneurs

- (Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);
  - 2. Tax code (copy), TIN;
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement regarding the current liabilities with State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);
- 5. Licenses (copy), if any;
- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security;
- 8. In case of collateral owned by individual, copy of marriage (divorce, death) certificates:
- 9. Bank account statement (if necessary);
- 10. Statement of accounts receivable and payable (with breakdown if necessary);
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision);
- 12. Other documents if necessary.

## Documents to be presented by individuals

- 1. Identity documents of the borrower, pledgers and guarantors (the copy);
- 2. Documents containing the borrower and guarantors' public services number (copy);
- 3. Documents proving the ownership of the assets (copy);
- 4. In case of collateral owned by individual, certificate (a copy) of marriage (divorce, death) certificates;
- 5. List of fixed assets (if necessary);
- 6. Documents confirming the ownership of the loan collateral (copy) (the latters may not be required if the Bank received the given information electronically in defined order);
- 7. Ownership certificate, in case of real estate collateral (copy) (the latter may not be required if the Bank has received the given information electronically in defined prder);
- 8. After making the loan provision decision
- 9 Statement on ban from Real Estate Cadastre Department (original) (the latter may not be required if the Bank received the given information electronically);
- 10. Other documents as necessary.

Attention. As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons.

Attention. Early repayment of the loan is allowed for which no penalties or fines are applied.

Attention. Interest is calculated on the loan balance.

Attention. The exchange rate fluctuations of foreign currency may imact on the loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1 USD = 495.59 AMD) and Euro (1 EUR = 586.68 AMD) exchange rates issued by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the increase of exchange rate changes published on the CBA official website.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent foreign currency loans).



1. Loans provided for the development of intensive horticulture, the introduction of modern technologies and the promotion of the production of traditional high-value crops

Provisions	Terms				
Program/resource	Class of customer				
Frogrammesource	А	В	С	D	A, B, C, D
	Вус	wn or other resou	rces		
Minimum interest rate		AMD			USD
	15%	11.00%	16%	16.50%	11.00%
Maximum interest rate		17%			11.00%
	The minimum-	AMD 3,000,000			Minimum USD 15,000
Loan amount	The maximum	– AMD 3,000,000,0	00		Maximum USD 7,500,000
	U	nder GAF progran	ıs		, ,
Annual nominal interest rate			13-13.4%	, D	
Loan amount		AMD 3,000,000			
Loan amount	The maximum-	AMD 480,000,000			
Loan currency	AMD				
Subsidy of annual interest rate**	AMD – 9%, 12% or 14% percentage points USD – 5%, 7% or 8% percentage points				
Loan redemption period	USD – 5%, 7% or 8% percentage points  Minimum tenor - 12-months  Maximum tenor a) in case of establishing a garden, 96 months, the grace period for principal repayment is 60 months, b) in the case of implementing hail protection systems without garden foundation: 84 months, the grace period - up to 36 months, c) without introducing modern irrigation systems (drip or sprinkler), as well as in the case of construction or expansion of water reservoirs: 48 months, the grace period for principal repayment - up to 12 months, d) in case of cultivating non-traditional high quality crops – 24 months (60 months in case of asparagus), grace period for repayment of Principal up to 12 months (up to 48 months in case of asparagus)				

## 2.Loans provided to agroprocessing sector for the purpose of processing (purchases) of agricultural material

Provisions	Terms					
Program/resource	Class of customer					
Program/resource	Α	В	С	D		
By own or other resources						
Minimum interest rate	15%	15.5%	16%	16.5%		
Maximum interest rate			17%			
Loan amount	The minimum- A	MD 3,000,000				
Loan amount	The maximum -	AMD 4,000,000,000	)			
	U	nder GAF program	ıs			
Annual nominal interest rate	12%-13.4%					
Loan amount	The minimum- AMD 3,000,000					
Loan amount	The maximum- AMD 480,000,000					
Loan currency	AMD					
Subsidy of annual interest rate	Loans are subsidized by <b>9 percentage points</b> , and for economic operators operating in the areas of settlements of border communities receiving social assistance and procuring and processing agricultural raw materials in the same places in accordance with resolution N 1444-N dated 18 December 2024 of RA Government, no more than <b>12 percentage points</b> .					
Loan redemption period	a)6-18 months b)6-36 months for purveyance of grapes (purchases)					



Loan amount per direction	a)up to AMD 4.0 bn can be provided each year for purveyancve of grape (purchases) b) the balance of the principal amount of loans provided for the purpose of procurement (purchases) of fruits and vegetables cannot exceed AMD 3.0 bln, c) the balance of the principal amount of loans for purveyance (purchases) of milk cannot exceed AMD 1.0bn, d) the balance of the principal amount of loans provided for the purpose of purveyance (purchases) of fruits and vegetables and grapes to each borrower carrying out cold storage and export activities cannot exceed AMD 3.0bn, , e) loans granted to each borrower carrying out slaughterhouse activity for the purpose of purchasing agricultural animals are calculated by the surface of the slaughterhouse, not more than AMD 2.0m for a surface of 15 m², and not more than AMD 5.0m for a mobile slaughterhouse, f) The balance of the principal amount of loans provided for chinchilla purchases to each borrower carrying out chinchilla fur export activity cannot exceed AMD 50.0m
Grace period for redemption	a) 6 months
of loan principal	b) 12 months for processing of grapes (purchases)

#### 3. Loans granted for the purpose of development of greenhouses

Provisions	Terms					
Drogram/ragauraa	Customer class					
Program/resource	А	В	С	D		
By own or other resources	By own or other resources					
Minimum interest rate	15%	15.5%	16%	16.5%		
Maximum interest rate			17%			
Loan amount	Maximum AMD 3,000	Maximum AMD 3,000,000,000				
Under GAF programs	Under GAF programs					
Annual nominal interest rate	12%-13.4%	12%-13.4%				
Loan amount	Maximum AMD 480,000,000					
Loan currency	AMD					
Annual interest rate subsidy	The loan interest rate will be subsidized by 10 percentage points, but not more than the loan interest rate provided by the financial institution.					
Loan repayment period	24-96 months					
Grace period for redemption of loan principal	Maximum 12 months					

<sup>\*\*</sup> The loan interest subsidy will be carried out in 9 (in case of foreign currency: 5) percentage points (in case of foreign currency: 7%) percentage points for the cultivation of non-traditional high-value crops, including leguminous crops, the introduction of modern irrigation systems without garden establishment, or the construction or expansion of water reservoirs, economic operators in the settlements of border communities receiving social assistance included in the list approved by Resolution No. 1444-N of 18 December 2024 of RA Government, agricultural cooperatives, citizens disabled as a result of combat duty or operations during the performance of military service duties, young people in agriculture (Individuals under the age of 18-35 (at the time of entering into force of the credit agreement) with 14 (in the case of foreign currency: 8) percentage points. Moreover, the percentage point of the subsidy cannot be higher than the interest rate of the provided loan.

**Attention.** As an additional means of guaranteeing the loan, the Bank may require the guarantee(s) of other person/people.

**Attention**. Early repayment of the loan is allowed, for which no penalties or fines are applied.

Attention. Interests are calculated on the loan balance.

Attention. The changes of foreign currency rates may affect loan repayments.

**Attention.** The basis for calculating the actual annual interest rate were the exchange rates of the US dollar (1USD = 495.59 AMD) and EUR (1 EUR = 586.68 AMD). The actual annual interest rate can be changed depending on the change in the amount of the exchange rate published on the official website of the RA CB.

**Attention.** When applying for a loan, the Bank provides you an individual sheet of essential terms of consumer loan, in which individual terms of the loan to be provided to you are presented (up to AMD 5,000,000 inclusive or equivalent in case of loans provided in foreign currency)



# COMMERCIAL LOANS PROVIDED FOR RENEWABLE ENERGY DEVELOPMENT

Loan purpose	Acquisition of solar power systems and solar water heaters			
Loan type	Commercial			
Loan currency	AMD			
Loan amount	Minimum AMD 1,000,000			
	<ul> <li>Maximum AMD 80,000,000 for the financing of solar heaters and up to 150 kW solar power plants</li> <li>Maximum AMD 200,000,000, but no more than 80% of the total cost of the project for the financing of solar power stations of 150 kW - 500 kW</li> </ul>			
Annual interest rate	9-9.5%  Effective interest rate- 9.34-9.91% (in case of loans up to AMD 5m)			
Commission fee	Not defined			
Withdrawal fee	In case of encashment of the loan amount, a withdrawal fee is charged per the tariffs acting at the Bank.			
Loan term	24-120 months			
Loan redemption frequency and procedure	Monthly- Equally (annuitant), or non-equally (differential)			
Security	Chattels or real estate Other pledge acceptable by the Bank			
Loan to pledge value ratio	Maximum - 80%			
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)			
Guaranty	<ul> <li>Real estate security is made by the customer at the assessment company licensed by RA CB and cooperating with the bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type.</li> <li>Insurance for cars is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs</li> </ul>			
Real estate appraisal	vary from 2.5-3 % of the loan amount.  The minimum of the loan amount and the maximum of the pledged estate assessed value are taken as a basis for the insurance.  Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  In case of car – AMD 15.000-20.000  In case of real estate - AMD 20.000-200.000			
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration of the real estate in territorial subdivisions of Real Estate Cadastre) are covered by the borrower  • pledged vehicle notary fee - AMD 12,000  • RA Police Fee (barrage and for pledge of real estate ) - AMD 5,000 flat fee  • pledged real estate notary fee - AMD 15,000  • Joint reference (on restrictions against real estate) - AMD 10,000  • Certificate on the registration of right to real estate- AMD 27,000			
The loan arrangement is realized	By ARMECONOMBANK OJSC Head office and branches. With the exception of Nairi MC, Rossia-1 and Araratyan branches.			
Decision and provision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)			
Requirements to Borrower	Resident sole entrepreneur.     Resident corporate entity			
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is applied.			
Statement provision	Up to 1 month transactions- free of charge 1- 3 months AMD 1,500 3- 12 months AMD 2,500 12 months and more AMD 5,000			
Positive decision grounds	Positive credit history (if available);			
<b>5</b>	Reliability of the submitted documents;			



	Positive assessment of the customer's financial position analysis;     Collectoral and / or guaranty assessment by the Book			
Negative decision grounds	<ul> <li>Collateral and / or guaranty acceptable by the Bank.</li> <li>Negative assessment of the customer's financial condition analysis;</li> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose;</li> <li>Non-credibility of the presented documents;</li> <li>Insufficient liquidity of the loan security;</li> <li>Not presenting the required documents within the defined timeframe.</li> <li>Negative credit history of the customer;</li> <li>Other basic reasons which according to the Bank assessment will</li> </ul>			
Documents to be presented by legal entities	hamper the loan repayment.  1. (Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order);  2. State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter (the document may not be required if the Bank received the given information electronically in defined order);  The information listed in paragraph 2 is not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities;  3. Statement of Charter (reviewed) (the given document may not be required if the bans received the information electronically in defined order);  4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required),  5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);  6. Statement of current liabilities to State budget (mandatory for loans exceeding AMD 10m or other currency equivalent thereof);  7. List of fixed assets (if necessary);  8. Tax code (copy); TIN;  9. Licenses (copy);  10. Passport (copy);  11. Documents supporting the ownership right to the property offered as loan security;  12. In case of collateral owned by individual, copy of marriage (divorce, death) certificates;  13. Bank account statement (if necessary);  14. Statement of accounts receivable and payable (with breakdown if neces			
Documents to be presented by sole entrepreneurs	<ol> <li>Other documents, if necessary</li> <li>(Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order).</li> <li>Tax code (copy); TIN;</li> <li>Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);</li> <li>Statement of settlements with State budget (mandatory for loans exceeding AMD 10 m or other currency equivalent thereof);</li> </ol>			
	5. Licenses (conv):			

5. Licenses (copy);



- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security;
- 8. In case of collateral owned by individual, copy of marriage (divorce, death) certificates;
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Copies of construction, water usage and other necessary permissions
- 12. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
- 13. Statement on ban from Real Estate Cadastre Department (after lending decision):
- 14. Other documents, if necessary

\*To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/hy/business\_cash/">https://www.aeb.am/hy/business\_cash/</a>

**Attention.** No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) foreign currency loans provided to very small commercial organizations or private entrepreneurs.

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

**Attention.** As an additional loan security means, the Bank may also require the guaranty(s) of one or more persons. **Attention.** Interest is calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

**Attention.** To get acquainted with the tariffs of additional services rendered within the framework of loan operations please visit the following link - https://www.aeb.am/uploads/varkayin\_sakangneri\_havelvac.pdf



# LOANS PROVIDED FOR TRADE PROMOTION

Loan purpose	Replenishment of working capital (import/export)
Loan type	Commercial
Loan currency	USD, EUR (Exchange rate fluctuations may have an impact on the redemptions of loans denominated in foreign currency, the risk of which shall be borne by you)
Loan amount	Minimum USD 12,000 or equivalent in EUR
	Maximum amount of the loan is conditioned by :
	Purpose of the loan
	Customer's creditworthiness,
	<ul> <li>Loan security offered by customer,</li> </ul>
	Loan risk assessment,
	Regulatory requirements set by Central Bank of RA and by
	international agreements.
Annual interest rate	6.5%-9%
Loan term	1-36 months
Commission fee	Not defined
Loan redemption frequency and	<ul> <li>Monthly- Equally (annuitant), or non-equally (differential),</li> </ul>
procedure	<ul> <li>It is possible to define a loan repayment flexible schedule depending</li> </ul>
	on the peculiarities of the financed activity.
Security	Chattels or real estate
	Other pledge acceptable by the Bank
Loan to pledge value ratio Grant way	Maximum 80% Cashless
Guaranty	Real estate security is made by the customer at the insurance
Cuaranty	company licensed by RA Legislation and cooperating with the Bank
	at the tariff determined by the latter. The tariffs vary from 0.15-0.2%
	based on collateral type
	<ul> <li>Insurance for cars is made by the customer at the insurance company</li> </ul>
	licensed by RA CB, according to the tariff determined by the latter.
	The tariffs vary from 2.5-3 % of the loan amount
	The minimum of the loan amount and the maximum of assessed pledge value
Bartantata annualant	are taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter,
	which may vary from:
	<ul> <li>In case of a car - AMD 15,000-20,000</li> </ul>
	<ul> <li>In case of a real estate - AMD 20,000-200,000</li> </ul>
Collateral arrangement	All the expenses related to the collateral formation (notarization, registration of
expenses	the real estate in territorial subdivisions of Real Estate Cadastre) are covered
	by the borrower:
	<ul> <li>pledged vehicle notary fee - AMD 12.000</li> </ul>
	<ul> <li>RA Police Fee (barrage and for pledge of real estate ) - AMD 5,000</li> </ul>
	<ul> <li>pledged real estate notary fee - AMD 15,000</li> </ul>
	Joint reference (on restrictions against real estate) - AMD 10,000
Tana aman arranga ta	Certificate on the registration of right to real estate- AMD 27,000      ADM 500 NON DANK COLOR HAND 17 (1) 11 11 11 11 11 11 11 11 11 11 11 11 1
Loan arrangements is realized	By ARMECONOMBANK OJSC Head office and branches. With the
Decision and provision period	exception of Nairi MC, Rossia-1 and Araratyan branches.  For large loans up to 25 working days
200101011 and provision period	For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the receipt of
	registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Resident corporate entity
	Term of the activity
	✓ In case of trade no less than 3 months prior.
Daniel Car	✓ In case of production and service field no less than 6 months prior.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
Statement provision	outstanding amount (credit, interest, and other payments) is imposed.
Statement provision	Up to 1 month transactions- free of charge 1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	0 12 HORRIS AWD 2.500



Positive decision grounds	<ul> <li>12 months and more AMD 5.000</li> <li>Positive credit history (if available);</li> <li>Reliability of the submitted documents;</li> <li>Positive evaluation of the customer's financial position analysis;</li> </ul>
Negative decision periods	<ul> <li>Availability of a collateral and / or guarantee acceptable to the Bank.</li> <li>Negative assessment of the customer's financial condition analysis;</li> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose;</li> <li>Non-credibility of the presented documents;</li> <li>Insufficient liquidity of loan security;</li> <li>Not presenting the required documents within the predefined timeframe;</li> <li>Pollution or damage to the environment caused by customer's activity;</li> <li>Customer's negative credit history;</li> <li>Other reasons which according to the Bank assessment will hamper</li> </ul>
Documents to be presented by legal entities	the loan repayment.  1. (Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);  2. State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order);  The information listed in paragraph 2 is not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities;  3. Statement of Charter (reviewed) (the document may not be required if the Bank received the given information electronically in defined order)  4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required);  5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);  6. Statement of current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof).  7. List of fixed assets (if necessary);  8. Tax code (copy); TIN;  9. Licenses (copy), if any;  10. Passport (copy)  11. Documents supporting the ownership right to the property offered as loan security;  12. In case of collateral owned by individual, copy of marriage (divorce, death) certificates;  13. Bank account statement (if necessary);  14. Statement of accoun
Documents to be presented by sole entrepreneurs	lending decision); 17.Other documents, if necessary.  1. (Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the document may not be required if the Bank received
	the given information electronically in defined order); 2. Tax code (copy); TIN; 3. Set of financial reports for the latest accounting period. If necessary,



- approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);
- 5. Licenses (if any) (copy);
- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security;
- 8. In case of collateral owned by individual, copy of marriage (divorce, death) certificates;
- 9. Bank account statement (if necessary);
- 10. Statement of accounts receivable and payable (with breakdown if necessary);
- 11. Agreement (copy) with supplier and invoice for imported goods;
- 12. Statement on ban from Real Estate Cadastre Department (after lending decision);
- 13. Other documents, if necessary.

**Attention.** If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

**Attention.** As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons. **Attention.** Interest is calculated on the loan balance.



## LOANS GRANTED FOR EXPORT FINANCING

1				
Loan purpose Loan type	Export financing  Commercial			
Loan currency	USD , EUR (Exchange rate fluctuations may have an impact on the			
Loan currency	redemptions of loans denominated in foreign currency, the risk of which shall			
	be borne by you)			
Loan amount	Maximum amount of the loan - 90% of the invoice of the export, but no more			
	than the amount of the insurance after being reduced by non-refundable			
	amount.			
	Minimum loan amount- foreign currency equivalent to AMD 1,000,000			
Annual interest rate	7%-9%			
	Effective interest rate 7.45-14.57%			
Loan tenor	The maximum tenor of the loan - the repayment term of the receivables plus			
	180 calendar days, but no more than 12 months			
Loan redemption frequency and	Minimum tenor - 6 months  Redemption of the Principle- at the end of the deadline			
procedure	Redemption of interests - monthly			
Security	Accounts receivable as collateral			
occurry	Guaranty of founders			
Loan to pledge value ratio	Maximum - 90%			
Grant way	Cashless			
Commission fee	Not defined			
Guaranty	The insurance is realized by Export Insurance Agency of Armenia ICJSC.			
-	The tariffs range from 0.11-2.66% of the invoice of the export.			
The loan arrangements is	ARMECONOMBANK OJSC Head office and branches. With the exception			
realized	of Nairi MC, Rossia-1 and Araratyan branches.			
Decision and provision period	For large loans up to 25 working days			
	For medium, small and micro loans up to 20 working days (in case of			
	collateral the loan is provided within 2 working days following the receipt of			
Penalties	registration right over the pledge).  For each overdue day a penalty in the amount of 0.13% (daily) of the			
renaities	outstanding amount (credit, interest, other payments) shall be imposed			
	against the amounts not paid when due.			
Statement provision	Up to 1 month transactions- free of charge			
β. σ.	1- 3 months - AMD 1,500			
	3- 12 months- AMD 2,500			
	12 months and more - AMD 5,000			
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> </ul>			
	<ul> <li>Reliability of the submitted documents;</li> </ul>			
	<ul> <li>Positive evaluation of the customer's financial position analysis</li> </ul>			
	Availability of collateral and / or guarantee acceptable to the Bank.			
Borrowers' requirements	Resident sole entrepreneur.			
	Resident corporate entity  Tayra of activity			
	Term of activity			
	<ul> <li>✓ In case of trade no less than 3 months prior.</li> <li>✓ In case of production and service field no less than 6 months.</li> </ul>			
Negative decision grounds	<ul> <li>Negative assessment of the customer's financial condition analysis;</li> </ul>			
Negative decision grounds	<ul> <li>Insufficient profitability of the presented project, insufficient</li> </ul>			
	argumentation of the loan purpose;			
	Non-credibility of the presented documents;			
	Insufficient liquidity of loan security;			
	<ul> <li>Not presenting the required documents within the defined timeframe;</li> </ul>			
	<ul> <li>Pollution or damage to the environment caused by customer's</li> </ul>			
	activity;			
	Customer's negative credit history;			
	Other reasons which according to the Bank assessment will hamper			
	the loan repayment.			
Documents to be presented by	1. (Copy) of State Register certificate, transcript on the executive			
legal entities	authority is mandatory or a statement given by Unified State			
	Register (the document may not be required if the Bank received			
	the given information electronically in defined order);			
	2. State Register statement on participants, replacement of the director,			



and amendments to Charter or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order);

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities;

- 3. Statement of Charter (reviewed) (this document may not be required if the Bank received the given information electronically in defined order):
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required);
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- Statement of current liabilities with State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);
- 7. List of fixed assets (if necessary);
- Tax code (copy); TIN;
- 9. Licenses (if any), (copy);
- 10. Passport (copy);
- 11. In case of collateral owned by individual, copy of marriage (divorce, death) certificates;
- 12. Bank account statement (if necessary);
- 13. Export invoice;
- 14. Statement of accounts receivable and payable (with breakdown if necessary):
- 15. Insurance certificate given by Export Insurance Agency of Armenia ICJSC;
- 16. Other documents, if necessary.

## Documents to be presented by legal entities

- Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order);
- 2. Tax code (copy); TIN;
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement of current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);
- 5. Licenses (if any), (copy);
- 6. Passport (copy);
- 7. In case of collateral owned by individual, copy of marriage (divorce, death) certificates;
- 8. Bank account statement (if necessary);
- 9. Export invoice;
- 10. Statement of accounts receivable and payable (with breakdown if necessary);
- 11. Insurance certificate given by Export insurance agency of Armenia ICJSC;
- 12. Other documents, if necessary.

Attention. As an additional loan security means, the Bank may also require the guaranty (s) of one or more persons.

**Attention.** Early loan repayment is allowed for which no fines and penalties are charged.

Attention. Interest is calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

**Attention.** The exchange rate fluctuations may have an impact on the loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1 USD = 495.59 AMD) and Euro (1 EUR = 586.68 AMD) exchange rates issued by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the increase of exchange rate changes published on the CBA official website.





# COMMERCIAL LOAN GRANTED UNDER FUND LLATERAL(BANK GUARANTEES) CREDIT LINES

Loan purpose	Business expansion and development purposes.					
Loan type	Commercial					
Loan currency	AMD and foreign currency (Exchange rate fluctuations may have an impact on the redemptions of loans denominated in foreign currency, the risk of which shall be been a buyen.)					
Loan amount	be borne by you)  Minimum amount AMD 10,000 or equivalent foreign currency					
Loan amount	The maximum loan amount is due to:					
	The maximum loan amount is due to.     The purpose of the loan					
	From the loan security offered by the customer,					
	The requirements of the normative field defined by the CB of the RA					
	under interna			,		
Loan to pledge value ratio	- · · · · · · · · · · · · · · · · · · ·					
		pledged monetary				
	funds (bonds*)				r de de de	
			In case of monthly			
		AMD	USD	EUR	RUB	
	AMD	90%	-	-	-	
	USD	70%	90%	-	-	
	EUR Surgency o	<del>70%</del>	Loan	currency 90%	-	
	pleaged monetary	-	-	<u> </u>	90%	
	funds					
		lr Ir	n case of interest p	payment in adv	ance ***	
		AMD	USD	EUR	RUB	
	AMD	95%	-	-	-	
	USD	75%	95%	-	-	
	EUR	75%	-	95%	-	
	RUB	-	-	-	95%	
Annual interest rate	advance.  Currency of pledged monetary	Currency of Loan currency pledged				
	funds					
	Al	MD	USD	EUR	RUB	
			Pledged funds' in	terest rate plus		
	AMD	+4%	-	-	-	
	USD	+4%, min	+4%	-	-	
	EUR	14% +4%, min	_	+4%	_	
		14%		T- <b>T</b> /0		
	RUB	+4%, min	-	-	+4%	
		14%				
	Effective interest r					
	AMD loans- 7.23-1		C00/			
Loan torm	Foreign currency los			nont torm conn	ot overed	
Loan term	From 1 month to the			nent term cann	or exceed	
Commission fee	the deadline for the term deposit).  Not defined (Charge a commission fee against banking guarantee in accordance with the Bank's Tariffs and Rates).					
Interest towards the unused part of the loan	In case of a credit line of up to AMD 10,000,000 inclusive or equivalent currency, define 0% annual interest rate towards the unused part of the latter, and in case of a credit line exceeding the mentioned amount 1% annual interest rate.					
					www.aeb.an	



Withdrawal fee	In accordance with the Tariffs and Rates of ARMECONOMBANK OJSC			
Loan redemption frequency	Principal loan amount repayments are made monthly or at the end of the			
and procedure	deadline.			
	Loan interest repayments are made monthly or in advance.			
Security	Term bank deposits,			
	Customer's current account funds.			
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)			
Loan arrangement is realized	By ARMECONOMBANK OJSC head office and branches.			
Decision and provision period	Up to 2 banking days			
Borrowers' requirements	Resident sole entrepreneur;			
	Registered corporate entity;			
	Has term deposits/ banking accounts in the Bank.			
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> </ul>			
	Reliable submitted documents.			
Negative decision grounds	Customer's negative credit history;			
	<ul> <li>Other reasons which according to the Bank assessment will hamper the</li> </ul>			
	loan repayment.			
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the			
	outstanding amounts (credit, interest, other payments) is imposed.			
Statement provision	Up to 1 month transactions- free of charge			
	1- 3 months -AMD 1,500			
	3- 12 months -AMD 2,500			
	12 months and more -AMD 5,000			
Documents to be presented	1. (Copy) of State Register certificate, transcript on the executive authority			
by legal entities	is mandatory or a statement given by Unified State Register (the			
	document may not be required if the Bank received the given			
	information electronically in defined order);			
	2. State Register statement on participants, replacement of the director,			
	and amendments to Charter or a statement given by Unified State			
	Register (the document may not be required if the Bank received the			
	given information electronically in defined order). In case of joint stock			
	companies, statement on shareholders from an account operator in			
	accordance with the rules of Central Depository of Armenia OJSC and			
	State Register statement on replacement of the director, and			
	amendments to Charter or a statement given by Unified State Register			
	(the document may not be required if the Bank received the given			
	information electronically in defined order);			
	The documents listed in paragraph 2 are not required for corporate entities in			
	case where the decision on borrowing may be made by the director in			
	accordance with the Charter of corporate entities;			
	3. Statement of Charter (reviewed) (this document may not be required if			
	the Bank received the given information electronically in defined order)			
	4. Authority's decision on borrowing, and pledging property (necessary if			
	the information listed in paragraph 2 is required);			
	5. Set of financial reports for the latest accounting period. If necessary,			
	approved (sealed or stamped) by applicable tax authority (copy);			
	6. Statement of current liabilities to State budget (mandatory for loans			
	exceeding AMD 10m or other equivalent currency thereof);			
	7. Tax code (copy); TIN;			
	8. Licenses (if any), (copy);			
	9. Passport (copy);			
	10. Bank account statement (if necessary);			
	<ol> <li>Statement of accounts receivable and payable (with breakdown if necessary);</li> </ol>			
	12. Other documents, if necessary.			
	12. Other documents, it necessary.			



Documents to be presented	1. Copy of State Register certificate, transcript on the executive authority is
by sole entrepreneurs	mandatory or a statement given by Unified State Register (the
	document may not be required if the Bank received the given
	information electronically in defined order);
	2. Tax code (copy); TIN;
	3. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	4. Statement of current liabilities to State budget (mandatory for loans
	exceeding AMD 10m or other equivalent currency thereof);
	5. Licenses (if any), (copy);
	6. Passport (copy);
	<ol><li>Bank account statement (if necessary);</li></ol>
	8. Statement of accounts receivable and payable (with breakdown if
	necessary);
	Other documents if necessary.

<sup>\*</sup>For the pledge of bonds issued by ARMECONOMBANK OJSC, use the standard form of Bond Pledge Agreement No. 9.2 attached to this decision.

**Attention.** In case of loans provided in foreign currency by the pledge of foreign currency, the average exchange rate of the given foreign currency published by the Central Bank of the Republic of Armenia as of the date of granting the loan and formed at the currency market shall be taken into account.

Attention. Early loan repayment is allowed for which no fines and penalties are charged

Attention. Interest is calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

**Attention.** The exchange rate fluctuations may have an impact on the loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1 USD = 495.59 AMD) and Euro (1 EUR = 586.68 AMD) exchange rates issued by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the increase of exchange rate changes published on the CBA official website.



<sup>\*\*</sup> in the case of credit lines provided with the condition of repaying the amount of the credit line at the end of the term, with the condition of paying the accrued interests in full within 90 days.

<sup>\*\*\*</sup> this point does not apply to credit lines.

# COMMERCIAL LOAN/ CREDIT LINE PROVIDED BY ACCOUNT TURNOVER

Loan purpose	Loans	provided for	business e	xpansion a	nd develo	pment pur	poses.	
Loan type	Commercial							
Loan currency	AMD and foreign currency (Exchange rate fluctuations may have an impact on							
	the redemptions of loans denominated in foreign currency, the risk of which						hich	
	shall be borne by you)							
Loan amount	AMD 100.000-3.000.000 or equivalent currency, moreover the maximum amount of the loan can be maximum 30% of the customer's bank account							
	turnover implemented within the last year (if the account opening period is less							
	than a year, then the calculation is made for the given period). Furthermore,							
	while calculating the turnover of the account the loans, borrowings, as well as other such kind of debts credited to the customer's account will not be taken							
	into account.							
Annual interest rate	IIIto acc	Journ.		Loan			Credit line	
Ailliuai liiterest rate		Term	6-12	13-18	19-24	6-12	13-18	19-24
		I GIIII	months	months	months	months	months	months
		AMD	15%	16%	17%	16%	17%	18%
	<u>ə</u>							
	Intere	USD	13%	14%	15%	14%	15%	16%
		EUR	11%	12%	13%	12%	13%	14%
		case of loa						
A street interest nate		programs 13	3.4% , und	er GAF pro	grams of t	ne Wome	n SME 13	.4%
Actual interest rate		of a loan						
		9.84-19.5% cy- 15.25-17	170/					
		AF SME pro		50/_				
		omen's SME		) /0				
	_	of a credit						
		1.02-20.68%						
	Currency- 16.39-18.33%							
Loan term	6-24 m	•						
Commission fee	Flat fee	- 1% of the	loan amo	unt				
	0% con	nmission fee	in case of	crediting u	nder the C	SAF SME	and GAF	Women's
	SME program.							
Grant way	Cashless (the money is transferred to the current account and can be							
	withdra							
Withdrawal fee	In case of encashment of the loan amount the withdrawal fee is charged per the				d per the			
	rates available at the Bank.							
The interest on the unused	Annual 1% interest rate is calculated against the unused part of the loan						an	
part	Monthly equally (annuitant) or non equally (differential)							
Loan redemption frequency	Monthly- equally (annuitant), or non-equally (differential),							
and procedure	Cook fo	ailiti aa ayail						
Security		acilities availa individuals	avie vii liit	cusionier	s account	anu a gi	uararity Of	aı
Loan arrangement is realized		MECONOME	BANK O IS	C Head off	ice and hr	anches		
Decision and provision period		working day		o i icau oii		ai 101 103.		
Borrowers' requirements	•	Resident so		eneurs				
		Resident le		5/10d10				
		Has a bank		t the Bank				
Positive decision grounds	•	Positive cre			<i>-</i> ).			
i contro accionen greanac	•		•	•	-),			
	<ul><li>Reliable submitted documents;</li><li>Availability of sufficient financial flows;</li></ul>							
		Availability				accentable	e to the Ra	ank
Negative decision grounds	•	Customer's				accoptable		A. 111.1
gaare addictor grounds			-		,			
	<ul> <li>Insufficient financial flows;</li> <li>Other reasons which according to the Bank assessment will hamper the</li> </ul>				amper the			
		loan repayr		according t	o uno Daili	, assessii	TOTAL VVIII I I	amper me
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the				v) of the			
		nding amour						
Statement provision		1 month tran				, <b>.</b> ,	1. 2.3001	
		onths -AMD			<b>.</b>			
	•							



### 3- 12 months - AMD 2.500 12 months and more -AMD 5,000 (Copy) of State Register certificate, transcript on the executive Documents to be presented by authority is mandatory.(the document may not be required if the Bank legal entities received the given information electronically in defined order); 2. State Register statement on participants, replacement of the director, and amendments to charter or a statement from Unified State Register (the document may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter or a statement issued by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order); The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities; 3. Statement of Charter (reviewed) (this document may not be required if the Bank received the given information electronically in defined order); 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required); 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy); 6. Statement of current liabilities to State budget (mandatory for loans exceeding AMD 10m or currency equivalent thereof); 7. Tax code (copy); TIN; 8. Licenses (if any), (copy); 9. Passport (copy); 10. Bank account statement (if necessary); 11. Statement of accounts receivable and payable (with breakdown if necessary); 12. Other documents, if necessary Documents to be presented by (Copy) of State Register certificate, transcript on the executive sole entrepreneurs authority is mandatory or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order); Tax code (copy); TIN; 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy): 4. Statement of current liabilities to State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof); 5. Licenses (if any), (copy); 6. Passport (copy); 7. Bank account statement (if necessary); 8. Statement of accounts receivable and payable (with breakdown if necessary); 9. Other documents if necessary.

\*To get acquainted with the Bank's tariffs, please visit the link: https://www.aeb.am/en/business\_cash/

**Attention.** As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention. Early loan repayment is allowed for which no fines and penalties are charged.

Attention. Interest is calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans).

**Attention.** The exchange rate fluctuations may have an impact on the loan redemptions.

**Attention.** Annual actual interest rate has been calculated based on USD (1 USD = 495.59 AMD) and Euro (1 EUR = 586.68 AMD) exchange rates issued by the Central Bank of Armenia as of 06.07.2021. The actual annual interest rate may be changed depending on the increase of exchange rate changes published on the CBA official website. **Attention.** To get acquainted with the tariffs of additional services rendered within the framework of loan operations please visit the following link



### **START-UP**

Loan purpose		provided for esta	blishment, exp	pansion and	development	of start-ups.	
Loan type	Comm						
Loan currency	AMD and foreign currency (Exchange rate fluctuations may have an impact on						
	the redemptions of loans denominated in foreign currency, the risk of which be borne by you)						
Loan amount	AMD 1.00.00 or equivalent foreign currency						
	Maxin	num amount of th		ditioned by:			
	•	Purpose of the					
	•	Customer's cred	ditworthiness,				
	•	Loan security of		omer,			
	•	Loan risk asses	sment,				
	•	Regulatory requ	uirements set	by Central E	Bank of RA an	d by international	
		agreements.					
Annual interest rate							
					Loan		
		Tenor (days)	912-1095	1096-	1826-	2556-	
				1825	2555	3650	
		AMD	15%	16%	17%	18%	
	Intere	USD	12%	13%	14%	15%	
	<u>                                   </u>	USD EUR	11%	12%	13%	14%	
Actual interest rate		1 EUR  4.74-17.89%	1170	1270	1370	14/0	
Actual interest rate			11/110/				
Loan term		n currency- 11.37		oledged root	estate lecate	d in the rural area	
Loan term		o extend the Loa					
Commission fee		e – 0.5% of the lo		num matum	y or 1625 day	ა.	
Application study fee		e- AMD 5000	an amount				
Loan to pledge value ratio	RA res	idents 70%, rura	al areas 50%				
Interest rate on residual part	For the	residual credit li	ne, an annual	interest rate	of 0% is imp	osed.	
Loan redemption frequency		y- equally (annuit					
and procedure			,		,		
Security	Real estate						
Grant way	Cashle	ess (the money is	transferred to	the current	account and	can be	
	withdrawn)						
The loan arrangement is	By ARMECONOMBANK OJSC Head Office and branches with the exception					h the exception	
realized	of Nairi MC, Rossia-1 and Araratyan branches.						
Withdrawal fee	In case of encashment of the loan amount the withdrawal fee is charged per the						
		vailable at the Ba	ank.				
Decision and provision period	Up to 10 working days						
Borrowers' requirements	Resident sole entrepreneurs						
	•	Resident legal	,				
	•	The borrower m	nust invest at l	east 30% of	the funded pr	oject.	
	•	The existence of	of a co-borrow	er who mus	t be an actual	beneficiary of the	
		Enterprise or a	member of the	e latter's fan	nily.		
Positive decision grounds	•	Positive credit h	nistory (if avail	able);			
	•	Reliable submit	ted document	s;			
	•	Availability of co	ollateral accep	table to the	Bank;		
	Reasonable and realizable business plan.						
Negative decision grounds	•	Customer's neg					
	•	Insufficient final	•	,			
	•		•	ng to the Ba	nk assessme	nt will hamper the	
		loan repayment		g <b>D</b> u			
Penalties	For e			in the am	ount of 0.13	% (daily) of the	
- · <del></del>							
Statement provision	outstanding amount (credit, interest, and other payments) is imposed.  Up to 1 month transactions- free of charge						
Canonical provision	1- 3 months -AMD 1,500						
		months - AMD 2,					
		onths and more -					
	Copy) of State Register certificate, transcript on the executive authority					ecutive authority is	
Documents to be presented	mandatory or a statement given by Unified State Register (t						
Documents to be presented by legal entities					Unified Sta	ata Register (the	
by legal entities		mandatory or	a statement	t given by		ate Register (the ceived the given	



2. State Register statement on participants, replacement of the director, and amendments to Charter (the document may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register (the State Register statement may not be required if the Bank received the given information electronically in defined order);
The documents listed in paragraph 2 are not required for corporate.

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities;

- 3. Statement of Charter (reviewed) (this document may not be required if the Bank received the given information electronically in defined order);
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required);
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 6. Statement of current liabilities with State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);
- 7. Tax code (copy); TIN;
- 8. Licenses (if any), (copy);
- 9. Passport (copy);
- 10. Bank account statement (if necessary);
- 11. Statement of accounts receivable and payable (with breakdown if necessary);
- 12. Other documents, if necessary.

## Documents to be presented by sole entrepreneurs

- (Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order);
- 2. Tax code (copy); TIN;
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement of current liabilities with State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);
- 5. Licenses (if any), (copy);
- 6. Passport (copy);
- 7. Bank account statement (if necessary);
- 8. Statement of accounts receivable and payable (with breakdown if necessary):
- 9. Other documents if necessary.

\*To get acquainted with the Bank's tariffs, please visit the link: <a href="https://www.aeb.am/hy/business\_cash/">https://www.aeb.am/hy/business\_cash/</a>

Attention. As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention. Early loan repayment is allowed for which no fines and penalties are charged.

Attention. Interest is calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)



### **COMMERCIAL CAR LOAN**

Loan purpose	Commercial loan for the purchase of cars from "FORA" and "MEGNA" companies.						
Loan type	Commercial, the loan is provided within the framework of the following lending						
	programs:						
	"Women in business",						
	GAF project,						
	GAF SME project for Business women,						
	"Energy efficiency for SME"						
Loan currency	AMD						
Loan amount	Minimum AMD 5.000.001						
	Maximum amount is conditioned by:						
	Customer's creditworthiness,						
	<ul> <li>Loan security offered by custom</li> </ul>	er.					
	<ul> <li>Loan risk assessment,</li> </ul>	,					
	Regulatory requirements set by	Central Bank of RA	and by international				
	agreements.	Contral Barill of 10.1	and by international				
Annual interest rate	agreements.						
7 milder mitoroot rato	Deposit (from the acquired	minimum 10%	minimum 20%	7			
	value)	IIIIIIIIIIIIIII 10 /6	IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII				
	•	40.04 months	OF 40 months	-			
	Tenor	12-24 months	25-48 months				
	Annual interest rate	8%	9%	1			
Loan tenor	12-48 months	•	•	-			
Minimum prepayment	10%						
Loan redemption frequency	Monthly						
Loan redemption procedure	Monthly- equally (annuitant), or non-equ	ally (differential)					
Security	Purchased car	ally (ulliereritial),					
Loan to pledge value ratio	Maximum 90% of the value of the acquir	ed car					
Grant way	Cashless	eu cai					
Commission fee	Not defined						
Security		suctomor's expense	by an incurance com	20001			
Security	Car insurance is carried out at the customer's expense by an insurance company licensed by the Central Bank of Armenia at the tariff set by the latter. Tariffs range						
	from 2.5-3% of the loan amount.						
Appraisal of the pledged	By the licensing organization cooperating with the Bank, which has a license.						
property	provided by the legislation of the						
p. opo. ty	<ul> <li>The evaluation of the value of t</li> </ul>						
	the partner companies selling cars in the primary market, which can have a						
	statute of limitations of up up to 30 days.						
Collateral registration	All the expenses related to the collateral formation (notarization, registration of the rea						
expenses	estate in subdivisions of Cadastral territor			Icai			
CAPCIIOCO			the bollower.				
	<ul> <li>pledged vehicle notary fee - AMD 12,000,</li> <li>RA Police Fee (barrage and for pledge of real estate) - AMD 5,000.</li> </ul>						
Loan arrangement is	By ARMECONOMBANK OJSC Head o			of			
realized	Nairi MC, Rossia-1 and Araratyan bra		With the exception	01			
Decision and provision	For large loans up to 25 working days						
period	For medium, small and micro loans up	to 20 working day	s (in case of collatera	al the			
period	loan is provided within 2 working days f						
	pledge).	3 · · · · · · · · · · · · · · · · · · ·	3				
Borrowers' requirements	Resident sole entrepreneurs						
•	Resident legal entity						
Penalties	For each overdue day a penalty in th	e amount of 0.13%	(daily) of the outstan	ndina			
	amount (credit, interest, and other paym		. (Samp) or the outotain	· -··· · 9			
Statement provision	Up to 1 month transactions- free of charge						
P. 9	1- 3 months -AMD 1,500	J -					
	3- 12 months - AMD 2,500						
	12 months and more -AMD 5,000						
Positive decision grounds	Positive credit history (if available)	le):					
	Reliability of the submitted docu	•					
			nalysis				
	<ul> <li>Positive evaluation of the client's financial position analysis</li> <li>Availability of a collateral and / or guarantee acceptable to the Bank.</li> </ul>						
Negative decision periods	Negative assessment of the cus						
110gative accision perious	<ul> <li>Insufficient profitability of the p</li> </ul>			on of			
	Insumplem promability of the p	resenteu project, in	oumorant argumentation	וט ווכ			



### the loan purpose; Non-credibility of the presented documents: Insufficient liquidity of loan security; Not presenting the required documents within the predefined timeframe; Pollution or damage to the environment caused by customer's activity; Customer's negative credit history; Other reasons which according to the Bank assessment will hamper the loan repayment. Documents to be presented (Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may by legal entities not be required if the Bank received the given information electronically in defined order); 2. State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order); The information listed in paragraph 3 is not required for corporate entities in case where the decision on borrowing may be made by the director; 3. Charter (reviewed) (the document may not be required if the Bank received the given information electronically in defined order); 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required); 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy); 6. Statement of current liabilities with State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof);

- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN;
- 9. Licenses (copy), if any;
- 10. Passport (copy);
- 11. Documents supporting the ownership right to the property offered as loan security;
- 12. In case of collateral owned by individual, copy of marriage (divorce, death) certificates;
- 13. Bank account statement (if necessary);
- 14. Statement of accounts receivable and payable (with breakdown if necessary);
- 15.Statement on ban from Real Estate Cadastre Department (after lending decision);
- 16.Other documents, is necessary.

## Documents to be presented by sole entrepreneurs

- 17. (Copy) of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the document may not be required if the Bank received the given information electronically in defined order)
- 18. Tax code (copy); TIN.
- 19. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 20. Statement on current liabilities to State budget (mandatory for loans exceeding AMD 10m or other currency equivalent thereof);
- 21. Licenses(if any) (copy);
- 22. Passport (copy);
- 23. Documents supporting the ownership right to the property offered as loan security;
- 24. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse) (copy);
- 25. Bank account statement (if necessary);
- 26. Statement of accounts receivable and payable (with breakdown if necessary);
- 27.Statement on ban from Real Estate Cadastre Department (after lending decision);
- 28.Other documents, if necessary



**Attention.** As an additional loan security means, the Bank may also require the guaranty of one or more persons. **Attention.** Interest is calculated on the loan balance.



### **BANKING GURANTEES INSIDE ARMENIA**

Aim of guarantee	Application, Participation to Tender, Quality Assurance, Fulfillment of Agreement				
Currency of the guarantee	AMD				
Annual interest rate	1-4%				
Redemption frequency	Under the condition of one-time charge of the interest amount or under the condition of monthly payment				
Security	By collateration of funds and other means				
Guarantee	<ul> <li>Real estate security is made by the customer at the assessment company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type</li> <li>Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount</li> </ul>				
	The minimum of the loan amount and the maximum of assessed pledge value are taken as a basis for the insurance.				
Appraisal of the pledged property	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  • In case of car - AMD 15,000-20,000 In case of real estate - AMD 20,000-200,000				
Collateral arrangement	All the expenses related to the collateral formation (notarization, registration of the real				
expenses	<ul> <li>estate in territorial subdivisions of Real Estate Cadastre) are covered by the borrower:</li> <li>pledged vehicle notary fee - AMD 12,000</li> <li>RA Police Fee (barrage and for pledge of real estate) - AMD 5,000 flat fee</li> <li>pledged real estate notary fee - AMD 15,000</li> <li>Joint reference (on restrictions against real estate) - AMD 10,000</li> <li>Certificate on the registration of right to real estate- AMD 27,000</li> </ul>				
Loan arrangement is realized	By ARMECONOMBANK OJSC Head office and branches.				
Borrowers' requirements	<ul><li>Resident sole entrepreneurs</li><li>Resident legal entity</li></ul>				
Positive decision grounds	<ul> <li>Positive credit history (if any);</li> <li>Reliability of submitted documents;</li> <li>Positive assessment of the customer's financial condition analysis;</li> <li>Collateral and/or guarantee acceptable by the bank.</li> </ul>				
Negative decision periods	<ul> <li>Negative assessment of the customer's financial condition analysis;</li> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose;</li> <li>Non-credibility of the presented documents;</li> <li>Insufficient liquidity of loan security;</li> <li>Not presenting the required documents within the predefined timeframe;</li> <li>Customer's negative credit history;</li> <li>Other reasons which according to the Bank assessment will hamper the loan repayment.</li> </ul>				



Documents to be presented by legal entities	<ul> <li>15. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank received the given information electronically in defined order);</li> <li>16. State Register statement on participants, replacement of the director, and amendments to Charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order). In case of joint stock companies, statement on shareholders from an account operator in accordance with the rules of Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter or a statement given by Unified State Register (the information may not be required if the Bank received the given information electronically in defined order);</li> <li>The information listed in paragraph 3 is not required for corporate entities in case where the decision on borrowing may be made by the director in accordance with the Charter of corporate entities;</li> <li>17. Statement of Charter (reviewed) (the document may not be required if the Bank received the given information electronically in defined order);</li> <li>18. Authority's decision on borrowing, and receiving a Guarantee (necessary if the information listed in paragraph 2 is required);</li> <li>19. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);</li> <li>20. Statement of current liabilities with State budget (mandatory for loans exceeding AMD 10m or other equivalent currency thereof).</li> <li>21. Statement of accounts receivable and payable (with breakdown if necessary)</li> <li>22.Other documents, is necessary</li> </ul>



#### **GENERAL INFORMATION**

Collateral appraisal is realized by any independent appraiser having a license according to the tariffs determined by

The assessment organizations are as follows:

Name	Address	Telephone
"ANT REALTY" LLC	Tigran Mets avenue, Bld. 49, Kentron	(096) 52 25 40 (077) 52 25 46
	adm. dis., Yerevan, RA	
«ESTATE» LLC	49 Tigran Mets av., Yerevan, RA	041-77-41-00
RA CCI "ARMEXPERTIZA" LLC	Garegin Nzhdeh St, 26 Bld., Yerevan, RA	010-44-34-36, 010-44-28-48
"VLM-RP" LLC	Vardanants St. Blind Alley, 8 Building, Yerevan, RA	010-58-87-97, 099-58-87-97
"AMINTAS GROUP" LLC	Artsakhi Ave., 23/6 Building, Yerevan, RA	010-43-22-76, 096-43-22-76
RVM consult LLC	Nalbandyan St., 48/1 Building, 2nd Floor, Yerevan, RA	010-54-64-90,098-94-44-49
"OLIVER GROUP" LLC	215-216, Tumanyan 8, Yerevan, RA	010 54 27 40, 010 54 27 50, 010 54 27 60, 077/091/055 54 27 50

The insurance is realized in the size of the loan amount or the market value of the property by any insurance company licensed by RA CB, per the latters' tariff.

The insurance companies are as follows:

Name	Address	Telephone
"SIL INSURANCE" CJSC	3 and 5 Aram str, Yerevan, RA	(060) 54-00-00, (060) 50-55-44, (010) 58- 00-00
"Ingo Armenia" CJSC	51, 53 Hanrapetutyan str., area 47, 48, 50, Yerevan, RA	(010) 59 21 21
"RESO" Insurance CJSC	Komitas avenue, 62 bld., Yerevan, RA	(060) 27 57 57, (098) 56 07 97

The amounts to be paid by the consumer, irrespective of the fact that payments for goods, services or works are made by credit or without a credit, are not included in the calculation of the actual interest rate.

**Attention!** On the purpose of due diligence of the customer envisaged by RA law on "On combating money laundering and terrorism financing", the Bank may request additional documents or other information from the consumer based on "Know your customer" principle, as well as ask the consumer additional questions during oral communication.

**Attention!** In compliance with the agreement signed with USA, to find out whether you are a U.S. taxpayer or not, financial institutions may collect additional information about the agreements, contracts, cooperation, membership signed by financial institutions, which may have a direct impact on the consumers (e.g. foreign account tax compliance act (FATCA)).

**Attention!** In case of early repayment of more than 20% of the principal amount of the loan (which does not include the repayment of the part of the loan provided for by the repayment schedule in the given month) without the written consent of the Bank during each month, a fine of 5% of that amount is calculated in case of loans exceeding the amount of AMD 5,000,000 as of the first day of the given month,.

**Attention!** When applying for a loan, the Bank provides you with an individual sheet of essential consumer loan terms, which presents the individual terms of the loan to be provided to you. (up to AMD 5,000,000 including or in foreign currency equivalent loans).

**Attention!** As an additional means of loan security, the bank may also require the guarantee (s) of other persons. **Attention!** in case of non-fulfillment or incomplete fulfillment of your obligation, this information is sent to the credit bureau within 3 working days, where your credit history is formed. you have the right to get your credit history from the credit bureau once a year for free (https://acra.am/?lang=hy).

Attention! loan interest rates are calculated based on nominal interest rate. the annual interest rate shows how much the loan will cost for you and other payments within a limited period. you can get acquainted with the effective annual interest calculation procedure this link: <a href="https://www.aeb.am/media/2019/06/2640.pdf">https://www.aeb.am/media/2019/06/2640.pdf</a>:

The amounts to be paid by the consumer, irrespective of the fact that payments for goods, services or works are made by credit or without a credit, are not included in the calculation of the effective interest rate.



## Attention! the nominal interest of the loan may be changed by the bank. you can get information about change of nominal interest at this link: https://www.aeb.am/media/2019/05/2631.pdf.

- 1. you are eligible to communicate with financial institution by the means of communication you prefer through postal services or electronically. the receipt of information electronically is the most convenient. it is available round-the-clock (24/7), free of the risk of loss of paper information and ensures the confidentiality.
- 2. the possible negative consequences, penalties/fines for the customer in case of non-fulfillment of obligations
  - 0,13% of the unpaid amount for each overdue day
  - 0,13% of the unpaid amount for each overdue day
- 3. if you have outstanding liabilities against the creditor, while fulfilling your obligation the loan repayment arrangements are made in the following sequence:
  - · court costs (if any);
  - · collateral sale costs (if any);
  - accrued penalty;
  - accrued interest;
  - insurance costs (if any);
  - loan principal

## 4. property (house, car, etc.) pledged by you may be confiscated by law if you fail to fulfill your loan obligations on time.

- 5. in case of not performing the loan liabilities and repaying the liabilities in the account of the collateral, in case of the collateral being not enough to repay the borrower's loan liabilities, it is possible to make liabilities repayment on the account of another property of the borrower and/or guarantor(s).
- 6. loan interests are calculated on loan balance.

For example if the customer is granted by a loan in the amount of AMD 1.200.000 with 24% annual interests rate and 12 months tenor (while calculating monthly accrued interests 30 days period was taken into account as a number of days).

Months	Loan balance	Repayment from loan	Repayment from interest
1	1.200.000	100.000	23.671
2	1.100.000	100.000	21.699
3	1.000.000	100.000	19.726
4	900.000	100.000	17.753
5	800.000	100.000	15.781
6	700.000	100.000	13.808
7	600.000	100.000	11.836
8	500.000	100.000	9.863
9	400.000	100.000	7.890
10	300.000	100.000	5.918
11	200.000	100.000	3.945
12	100.000	100.000	1.973

- 7. WE SHOULD MENTION THAT CHANGES IN CURRENCY EXCHANGE RATES MAY HAVE AN IMPACT ON LOAN REPAYMENTS.
- 8. The Bank applies no limits to loan amount; it will be conditioned by and related to:
  - Purpose of loan;
  - Customer's creditworthiness;
  - · Collateral offered by the customer;
  - Loan risk assessment;
  - Requirements of prudential standards provided by the Central Bank of Armenia.

9 ARMECONOMBANK OJSC can offer the customer services under terms which may differ from those set forth in the Bank's overall policy due to any of the following conditions:



- Customer account balance:
- Customer account turnover;
- Strategic importance of the customer for the Bank;
- Number of employees in customer organization;
- Total number of cards issued for customer organization;
- Income brought to the Bank;
- Volume of transfers;
- Size of deposits with the Bank;
- Being a significant borrower;
- Social considerations (educational institutions, medical organizations, etc.);
- Being the head of such organization;
- Other objective conditions.
- 10. The borrower pays interest to the bank for using the loan amount. The interest is calculated on the loan balance for the calendar days of actual use of the loan based on a 365-day year. For loans under specific projects the interest calculation may be based on a 360-day year.
  - Loans are repaid within the dates indicated in Loan Agreement.
  - The periodicity of interest payments is determined in accordance with the loan agreement or repayment schedule.
  - If the repayment date for principal or interest falls on day off, the payment is made on the following working day without calculation of penalty for the days off.

#### 11. Repayment of Loans

- Loans are repaid within the dates indicated in Loan Agreement.
- Loans are repaid in the currency in which they were given.
- In case of loans in foreign currency, exchange rate fluctuations may affect loan payments,
- In case of exchange rate fluctuations, the exchange rate risk related to loans will be borne by the borrower.
- 12. The Bank may terminate the Loan Agreement and request repayment of the loan amount, if
  - The borrower has failed to make any payment required under Loan Agreement.
  - The borrower has breached any commitment made by the borrower and fails to correct such breach within 30 days following the occurrence thereof.
  - Any presentation, warranty, document, or information is materially incomplete.
  - By reasonable opinion of the Bank, an essential adverse change has occurred in the borrower's financial condition, including court orders, outflow of assets, deterioration or termination of business, company reorganization.
  - The borrower undergoes dissolution, or is subject to ongoing or pending bankruptcy proceedings.
  - The borrower interferes with monitoring.
  - For other objective reasons.
- 13. The Bank may accept as collateral:
  - Real estate: land, houses, buildings, apartments; detached houses
  - Fixed assets;
  - Circulating assets:
  - Motor vehicles;
  - Precious metals;
  - Treasury bills, foreign currency, stocks;
  - Property to be purchased in the future and ownership right:
  - · Cash.
- 14. The appraisal value of pledged personal and real estate is based on market value indicated in appraisal statement.
- 15. The loan or a part thereof, as well as the accrued interest is deemed overdue if not repaid within periods specified in the Agreement.
  - In case of non-repayment of the amounts (the loan, interests other payments) within the term(s) set by the Agreement, Borrower shall pay a penalty in the amount of 0.13% (zero point thirteen percent) of the overdue amount for each day of default. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.



- In case of non-repayment of the loan or a part thereof within the term(s) set by the Agreement, the Borrower is obliged to pay interests to the Bank in the amount of double of the settlement rates set by the Central Bank of Armenia. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.
- Starting from the 91st day of overdue days, **21.5**% annual interest rate is applied to the balance of non-overdue loan (term loan). After the full repayment of outstanding amounts, penalties and interests accrued, the interest rate set by the Loan Agreement is recovered.
- 16. The Bank shall not accept the following items as a collateral
  - Non-circulating assets;
  - Separate parts of indivisible property
  - Leasing right;,
  - Property owned by urban, rural, and local communities;
- 17. To settle the claim of CREDITOR-PLEDGEE, the pledged property may be confiscated in extrajudicial manner pursuant to paragraphs 2-4 of these Rules in case of non-fulfillment or improper fulfillment of the obligations by PLEDGER under Collateral Agreement and by BORROWER under Loan Agreement.
  - 2. The property confiscated in extrajudicial manner may be sold if under Pledge Agreement PLEDGER has authorized CREDITOR-PLEDGEE to sell the pledged property upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules without applying to the court and so fully recover the claim covered by the collateral and has also agreed to transfer the ownership of the pledged property against the respective part of main liability to CREDITOR-PLEDGEE or any person designated by the latter without applying to the court in the manner provided by RA legislation.
  - 3. Upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules, CREDITOR-PLEDGEE shall duly notify PLEDGER in writing of confiscation of the pledged property (confiscation notice). In two months following the date of delivery of confiscation notice to PLEDGER, CREDITOR-PLEDGEE shall have the right, pursuant to Article 195 of RA Civil Code, to sell the pledged property directly or through public auction pursuant to RA Law on Public Bidding.
  - 4. PLEDGER undertakes to transfer the pledged property to CREDITOR-PLEDGEE within two months following the date of delivery of confiscation notice to PLEDGER.
  - 5. The duration of process of sale of pledged property may not become a ground for cessation of growth of BORROWER's liabilities to CREDITOR-PLEDGEE. Moreover, the proceeds from sale of collateral shall be utilized to fully cover CREDITOR-PLEDGEE's claims to BORROWER existing as of the date of sale of collateral and, should the claim not be covered on the account of the collateral, the outstanding amounts may be confiscated from other property of BORROWER.
  - 6. Confiscation of the property pledged to cover CREDITOR-PLEDGEE's claims by court order may be executed in the manner provided by RA legislation.
- 18. You can get acquainted with the tariffs for each service by following the link: https://www.aeb.am/hy/sakagner /
- 19. You can get acquainted with the remote services, terms and conditions by following the link: <a href="https://www.aeb.am/hy/mobile\_banking/">https://www.aeb.am/hy/mobile\_banking/</a>

THE BANK IS SUPERVISED BY THE CENTRAL BANK OF ARMENIA.

