

Approved by  
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Of the Executive Board of ARMECONOMBANK OJSC  
Dated 15.03.2024

Chairman of the Executive Board  
----- A. Arakelyan

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For details please apply to the Bank*



**Information bulletin**  
**Of loans provided to individuals for the purpose of purchasing products and rendering of services on credit**

YEREVAN 2024

LOANS GRANTED TO THE INDIVIDUALS FOR THE PURPOSE OF PURCHASING  
PRODUCTS AND RENDERING OF SERVICES ON CREDIT

<b>Loan purpose</b>	Acquisition of furniture, household products, technical appliances, building materials and financing of provision of services
<b>Loan type</b>	Consumer
<b>Loan currency</b>	AMD
<b>Loan amount</b>	AMD 20.000-2.000.000
<b>Annual interest rate</b>	<b>0 - 21.5%</b> Actual interest rate 0-24%
<b>Term of the loan</b>	1-60 months
<b>Prepayment</b>	Starting from 0%
<b>Loan to pledge value ratio</b>	Maximum 100%
<b>Loan redemption procedure</b>	Monthly - equally (annuity) and non-equally
<b>Security</b>	Acquired goods, guaranty of an individual and/or co-borrower, Borrower's cash flows
<b>Way of provision</b>	Cashless
<b>Commission fee</b>	Account service fee per month in the amount of 0-1% of the loan balance is charged during loan servicing. <b>• In case of early repayment of the loan it is subject to proportional reduction.</b>
<b>Loan formation is carried out</b>	By ARMECONOMBANK OJSC Head office, branches and trade outlets. <b>With the exception of Nairi MC, Rossia-1, Silachi and Araratyan branches.</b>
<b>Decision and provision period</b>	1 business day
<b>Requirements to the borrower</b>	<ul style="list-style-type: none"> <li>• Resident individual over 20 years and up to 68</li> <li>• Registered and residing in the RA</li> <li>• Who has a source of permanent income acceptable to the bank</li> </ul>
<b>Fines</b>	Against the amounts (loan, interests, other payments) not paid within the term(s) set forth by the agreement, a fine in the amount of 0.13% (daily) of the outstanding amount is charged for each overdue day.
<b>Statement provision</b>	<b>Free of charge</b>
<b>Positive decision grounds</b>	<ul style="list-style-type: none"> <li>• Positive loan history (if any)</li> <li>• Reliability of submitted documents</li> <li>• Availability of sufficient collateral</li> <li>• Source of stable and sufficient income</li> </ul>
<b>Negative decision grounds</b>	<ul style="list-style-type: none"> <li>• Negative assessment on the customer's financial condition</li> <li>• Non-credibility of presented documents</li> <li>• Negative credit history of the customer</li> <li>• Other reasons which according to the Bank assessment will hamper the loan repayment</li> </ul>
<b>Documents to be presented by individuals</b>	<ol style="list-style-type: none"> <li>1. Passport copies</li> <li>2. Document containing public services number</li> <li>3. Other documents if necessary.</li> </ol>

**Attention.** The Bank serves only the sales on credit which have been executed by the companies concluding an installment agreement with the Bank. The list of partner organizations can be found at the following link:

**Attention.** You can get acquainted with the list of partner organizations visiting the following link:  
<https://aeb.am/media/2023/04/8987.pdf>

**Attention.** Early loan repayment is allowed, for which no fines and penalties are charged.

**Attention.** The consumer/borrower has a right to unilaterally terminate the credit agreement without any reason within 7 days following its occurrence, unless a longer period is provided by the credit agreement (thinking time). In such case the consumer undertakes to pay interests to the creditor for using the credit amount, which are calculated in accordance with the actual interest rate envisaged by the credit agreement. No other compensation may be required from the consumer in connection with the termination of the credit agreement.

**Attention.** As an additional loan security means, the Bank may also require other person/people acting as co-borrower(s).

**Attention.** Due to various circumstances, additional documents and information may be required.

**Attention.** Interests are calculated on the loan balance.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on essential terms of consumer loan, which defines individual terms of the loan to be provided to you (in case of loans equivalent to up to AMD 15.000.000).

**Attention.** “Your Financial Informant” is an electronic system which searches and compares the services offered to individuals and facilitates the selection of the most effective option for you: <https://www.fininfo.am/sparoxakan-varker>

**Attention.** To get acquainted with the tariffs of additional services rendered within the implementation of loan operations please visit the link- [https://www.aeb.am/uploads/varkayin\\_sakagneri\\_havelvac](https://www.aeb.am/uploads/varkayin_sakagneri_havelvac).

**Attention.** To get acquainted with the terms, deadlines and tariffs of the provision of statements, their copies, references and other information during the validity period of the agreement, please visit the link: [https://www.aeb.am/hy/bankayin\\_hashiv](https://www.aeb.am/hy/bankayin_hashiv).

## INSTALLMENT LOAN (SUBSIDIZED SOLAR LOAN)

<b>Loan purpose</b>	Acquisition of solar photovoltaic stations and solar water heaters
<b>Loan type</b>	Consumer
<b>Loan currency</b>	AMD
<b>Loan amount</b>	AMD 275.000-4.000.000
<b>Annual interest rate</b>	15%, Moreover: A part of the interest rate of the loan is subsidized by RA Government, depending on the place of installment of the photovoltaic plant and/or solar water heater in the following amounts: High mountain and/or border settlements – in the amount of 14% Rural settlements- in the amount of 12% Regional cities- in the amount of 11% Yerevan - in the amount of 9% <b>Actual interest rate</b> – 1-6.75%
<b>Loan term</b>	84 months
<b>Redemption frequency</b>	Monthly
<b>Loan redemption procedure</b>	Equally (annuitant)
<b>Security</b>	<ul style="list-style-type: none"> <li>• Solar photovoltaic plant and/or solar water heater to be acquired</li> <li>• Starting from AMD 2.000.001- 4.000.000 inclusive in the presence of at least 1 Co-borrower</li> </ul>
<b>Grant way</b>	Cashless
<b>Commission fee</b>	During loan servicing a monthly account service fee of 0% of the loan balance is charged <ul style="list-style-type: none"> <li>• <b><i>Is subject to proportional reduction in case of early repayment of the loan</i></b></li> </ul>
<b>Loan arrangement is carried out</b>	By ARMECONOMBANK OJSC Head Office and branches, <b>with the exception of Nairi MC, Rossia-1, Silachi and Araratyan branches.</b>
<b>Period of decision and provision</b>	1 working day
<b>Requirements to borrower</b>	<ul style="list-style-type: none"> <li>• A resident individual over 20 and up to 68,</li> <li>• Registered and residing in the Republic of Armenia,</li> <li>• Has a stable source of income acceptable by the bank.</li> </ul>
<b>Fines</b>	Against the amounts (loan, interests, other payments) not paid within the term(s) set forth by the agreement, a fine in the amount of 0.13% (daily) of the outstanding amount is charged for each day overdue.
<b>Statement provision</b>	<b>Free of charge</b>
<b>Positive decision grounds</b>	<ul style="list-style-type: none"> <li>• Positive loan history (if any),</li> <li>• Reliability of the submitted documents,</li> <li>• Source of stable and sufficient income.</li> </ul>
<b>Negative decision grounds</b>	<ul style="list-style-type: none"> <li>• Negative assessment on the customer's financial condition,</li> <li>• Non-credibility of the presented documents,</li> <li>• Customer's negative credit history,</li> <li>• Other reasons which according to the Bank assessment will hamper the loan repayment.</li> </ul>

<b>Documents to be presented by individuals</b>	<ol style="list-style-type: none"><li>1. Copies of passports, social cards of the applicant and the co-borrower (if any),</li><li>2. Copy of the property certificate /copy of the document being the basis for certificate provision if necessary/,</li><li>3. Conclusion on seismic state (if any),</li><li>4. Other documents if necessary.</li></ol>
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**Attention:**The Bank services only the installment sales made by the companies that signed an installment cooperation agreement with the Bank. The list of organizations cooperating with the bank can be found at the following link:

**Attention:** To get acquainted with the partner companies cooperating with the bank, please visit the following link:  
<https://www.aeb.am/media/2023/04/8987.pdf>

## GENERAL INFORMATION

Collateral appraisal is realized by any assessment organization having a license according to the tariffs determined by the latter.

The assessment organizations are as follows:

Name	Address	Telephone
"ANT REALTY" LLC	Tigran Mets avenue, Bld. 49, Kentron adm. dis., Yerevan, RA	(096) 52 25 40 (077) 52 25 46
"ESTATE" LLC	49 Tigran Mets ave., Yerevan	041-77-41-00
RA CCI "ARMEPERTIZA" LLC	Garegin Nzhdeh St, 26 Bld., Yerevan, RA	010-44-34-36, 010-44-28-48
"VM-RP" LLC	Vardanants St. Blind Alley, 8 Building, Yerevan, RA	010-58-87-97, 099-58-87-97
"AMINTAS GROUP" LLC	Artsakhi Ave., 23/6 Building, Yerevan, RA	010-43-22-76, 096-43-22-76
RVM consult LLC	Nalbandyan St., 48/1 Building, 2nd Floor, Yerevan, RA	010-54-64-90, 098-94-44-49
"Oliver Group" LLC	215-216, Tumanyan 8, Yerevan	010 54 27 40, 010 54 27 50, 010 54 27 60, 077/091/055 54 27 50

The insurance is carried out in the amount of the loan amount or the market value of the property in insurance companies licensed by the RA CB, at rates set by the latter.

The insurance companies are as follows:

Name	Address	Telephone
"SIL INSURANCE" CJSC	3 and 5 Aram str, Yerevan, RA	(060) 54-00-00, (060) 50-55-44, (010) 58-00-00
"Ingo Armenia" CJSC	51, 53 Hanrapetutyan str., area 47, 48, 50, Yerevan, RA	(010) 59 21 21
"RESO" Insurance CJSC	Komitas avenue, 62 bld., Yerevan, RA	(060) 27 57 57, (098) 56 07 97

**Attention.** On the purpose of due diligence of the customer envisaged by RA law on "On combating money laundering and terrorism financing", the Bank may request additional documents or other information from the consumer based on <<Know your customer>> principle, as well as ask the consumer additional questions during oral communication.

**Attention.** In compliance with the agreement signed with USA, to find out whether you are a US tax payer, the bank may collect additional information about the agreements, contracts, cooperation, membership signed by financial institutions, which may have a direct impact on the consumers (e.g. Foreign Account Tax Compliance Act (FATCA)).

**Attention.** In case of real estate loan exceeding AMD 15.000.000 if a preterm repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount of 20% of that amount is accrued.

**Attention.** When applying for a loan, the Bank provides you with an individual leaflet on essential terms of consumer loan,



[www.aeb.am](http://www.aeb.am)

8686|+374-8000-8686|010-510-910

The Bank is supervised by the Central bank of Armenia.

which defines individual terms of the loan to be provided to you (In case of loans equivalent to up to AMD 15.000.000).

**Attention.** As an additional means of loan security, the Bank may also require the guarantee of one or more person/persons and/or a co-borrower.

**Attention.** In case of non-fulfillment or improper fulfillment of your obligations the lender sends your data to the credit bureau within 3 business days where your credit history is being formed. You are entitled with the right to get your credit history from the credit bureau free of charge once a year.( <https://acra.am/?lang=hy> ):

**Attention.** Bad credit history may prevent you from receiving other loans in the future

**Attention. *Loan interests are calculated based on the nominal interest rate and the actual interest rate shows how much the loan will cost in case of fulfillment of loan obligations in defined terms and sizes. The actual annual interest rate calculation procedure can be found on the following link:*** <https://www.aeb.am/media/2019/06/2640.pdf>. The payments to be paid by the consumer are not included in the calculation of the actual interest rate irrespective of the fact that payments against the products, works and services have been made with or without a credit.

**Attention. *The nominal interest rate may be changed by the bank. The information on the changes of the nominal interest rate may be found on*** <https://www.aeb.am/media/2019/05/2631.pdf> .

1. You are eligible to communicate with financial institution by the means of communication you prefer – through postal services or electronically. The receipt of information electronically is the most convenient. It is available round-the-clock (24/7), is free of the risk of loss of paper information and ensures the confidentiality.

2. The possible negative consequences, penalties/fines for the customer in case of non-fulfillment of obligations

- 0, 13%<sup>a</sup> of the unpaid amount for each overdue day

- 0, 13%<sup>a</sup> of the unpaid interest amount for each overdue day

3. If you have outstanding liabilities against the creditor, while fulfilling your obligation the loan repayment arrangements are made in the following sequence:

Court costs (if any);

- Collateral sale costs (if any)
- Accrued penalty
- Accrued interest
- Insurance costs /if any/
- Principal amount of the loan.

4. Property (house, car, etc.) pledged by you may be confiscated by law in case you fail to perform your loan obligations on time.

5. In case of non- fulfillment of loan liabilities and in case the loan liabilities are covered by the collateral, and should the collateral be not enough to repay the borrower's liabilities it is possible to repay the liabilities on the account of another property of the borrower and/or guarantor(s)/co-borrower/s/.

6. Loan interests are calculated towards the loan balance.

For example if the customer is provided with a loan in the amount of AMD 1.200.000 with an annual interest rate of 24% ,with 12 months period (while calculating monthly accrued interests as a number of days 30 days period has been taken as a basis).

Months	Loan balance	Repayment from loan	Repayment from interest
1	1.200.000	100.000	23.671
2	1.100.000	100.000	21.699
3	1.000.000	100.000	19.726
4	900.000	100.000	17.753
5	800.000	100.000	15.781
6	700.000	100.000	13.808
7	600.000	100.000	11.836
8	500.000	100.000	9.863
9	400.000	100.000	7.890
10	300.000	100.000	5.918
11	200.000	100.000	3.945
12	100.000	100.000	1.973

7. WE SHOULD REMIND THAT THE EXCHANGE RATE FLUCTUATIONS MAY HAVE AN IMPACT ON THE REPAYMENTS OF LOAN PROVIDED IN FOREIGN CURRENCY.

8. The Bank applies no limits to loan amount; it will be conditioned by and related to:

- Purpose of loan
- Customer's creditworthiness
- Loan security offered by the customer
- Loan risk assessment
- Requirements of prudential standards provided by the Central Bank of Armenia

9. ARMECONOMBANK OJSC can provide services to the customer under terms which may differ from those set forth in the Bank's overall policy taking into account any of the following conditions of the below-mentioned list:

- *Customer account balance;*
- *Customer account turnover;*
- *Strategic importance of the customer for the Bank;*
- *Number of employees in customer organization;*
- *Total number of cards issued for customer organization;*
- *Income brought to the bank;*
- *Volume of transfers;*
- *Size of deposits with the Bank;*
- *Being a significant borrower,*
- *Social considerations (medical organizations, educational institutions, etc.);*
- *Being the head of such organization;*
- *Other objective conditions.*

10. The borrower pays interest to the bank for using the loan amount, the interest of which is calculated on the loan balance for the calendar days of actual use of the loan based on a 365-day year. For loans under specific projects the interest calculation may be based on a 360-day year.

- *Loans are repaid within the dates indicated in the loan agreement.*
- *The periodicity of interest payments is determined in accordance with the loan agreement or repayment schedule.*
- *If the repayment date for principal or accrued interests falls on day off, the payment is made on the following working days without calculation of penalty for the days off.*

#### 11. Repayment of Loans

- *Loans are repaid within the dates indicated in Loan Agreement.*
- *Loans are repaid in the currency in which they were given.*
- *In case of loans in foreign currency, exchange rate fluctuations may affect loan payments*
- *In case of exchange rate fluctuations, the exchange rate risk related to loans in foreign currency will be borne by the borrower*

#### 12. The Bank may terminate the Loan Agreement and request repayment of the loan amount, if

- *The borrower has failed to make any payment required under Loan Agreement.*
- *The borrower has breached any confirmation made by him/her and fails to correct such breach within 30 days following the occurrence thereof.*
- *It turns out that any presentation, warranty, document, or information provided by the borrower is materially incomplete.*
- *By reasonable opinion of the Bank, an essential negative change has occurred in financial state of the borrower, including court orders, outflow of assets, deterioration or termination of business, company re-organization.*
- *The borrower undergoes dissolution, or is subject to ongoing or pending bankruptcy proceedings.*
- *The borrower interferes with monitoring.*
- *In case of other objective reasons.*

#### 13. The Bank may accept as collateral:

- *Real estate: lands, houses, buildings, apartments; detached houses*
- *Fixed assets;*
- *Circulating assets;*
- *Motor vehicles;*
- *Precious metals;*
- *Treasury bills, foreign currency, stocks;*
- *Property to be purchased in the future and ownership right;*
- *Cash.*

#### 14. The appraisal value of movable and immovable real estate is based on the market value indicated in appraisal statement.

#### 15. The loan or a part thereof, as well as the accrued interest is deemed overdue if not repaid within periods specified in the Agreement.

- *In case of non-repayment of the amounts (the loan, interests other payments) within the term(s) set by the Agreement, Borrower shall pay a penalty in the amount of 0.13% (zero point thirteen percent) of the overdue amount for each day of default. The total amount of the unpaid penalties calculated in accordance with this paragraph shall not exceed the current debt balance.*

- In case of non-repayment of the loan or a part thereof within the term(s) set by the Agreement, the Borrower is obliged to pay interests to the Bank in the amount of double of the settlement rates set by the Central Bank of Armenia. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.

- Starting from the 91st day of consecutively overdue days, **21.5%** annual interest rate is applied to the balance of non-overdue loan (term loan). After the full repayment of outstanding amounts, penalties and interests accrued, the interest rate set by the Loan Agreement against term loan is recovered.

16. The Bank shall not accept the following items as collateral:

- *Non-circulating property*
- *Separate parts of indivisible property*
- *Leasing right*
- *The property already pledged under another contract to urban, rural, and local communities*

17. 1. To satisfy the claim of CREDITOR-PLEDGEE, the pledged property may be confiscated in extrajudicial manner pursuant to paragraphs 2-4 of these Rules in case of non-fulfillment or improper fulfillment of the obligations by PLEDGER under Collateral Agreement and by BORROWER under Loan Agreement.

2. The property confiscated in extrajudicial manner may be sold if under the Pledge Agreement PLEDGER has authorized CREDITOR-PLEDGEE to sell the pledged property upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules without applying to the court and so fully recover the claim covered by the collateral and has also agreed to transfer the ownership of the pledged property against the respective part of main liability to CREDITOR-PLEDGEE or any person designated by the latter in the manner provided by RA legislation.

3. Upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules, CREDITOR-PLEDGEE shall duly notify PLEDGER in writing of confiscation of the pledged property (confiscation notice). In two months following the date of delivery of confiscation notice to PLEDGER, CREDITOR-PLEDGEE shall have the right, pursuant to Article 195 of RA Civil Code, to sell the pledged property directly or through public auction pursuant to RA Law "on Public Bidding".

4. PLEDGER undertakes to transfer the pledged property to CREDITOR-PLEDGEE within two months following the date of delivery of confiscation notice to PLEDGER.

5. The duration of process of sale of pledged property may not become a ground for cessation of growth of BORROWER's liabilities to CREDITOR-PLEDGEE. Moreover, the proceeds from sale of collateral shall be utilized to fully cover CREDITOR-PLEDGEE's claims to BORROWER existing as of the date of sale of collateral and, should the claim not be covered on the account of the collateral, the outstanding amounts may be confiscated from other property of BORROWER.

6. Confiscation of the property pledged to cover CREDITOR-PLEDGEE's claims by court order may be executed in the manner provided by RA legislation.

18. You can get acquainted with the tariffs on any service by visiting the following link: <https://www.aeb.am/en/sakagner/>

19. You can get acquainted with the terms and conditions of remote banking services by visiting the following link: [https://www.aeb.am/hy/mobile\\_banking/](https://www.aeb.am/hy/mobile_banking/)